

FANCY GOODS AND STATIONERY.

A SPLENDID RANGE OF FANCY GOODS SAMPLES.

A REPRESENTATIVE of this paper was given a look over the new samples in fancy goods just being opened February 6 at Warwick Bros. & Rutter's. The display this season is magnificent, and the trade can hardly fail to appreciate the new appropriate goods by the best German, French and other European manufacturers.

First, a word about albums. The trade in these is showing strong signs of revival, and one can well understand why. The new albums are both tasteful and original. The malachite covers are the very latest style and most attractive in finish and appearance. One line is a two-volume design with morocco binding like an ordinary book and will take well. There are other novelties in albums, and styles to retail at \$5 and other prices are in great variety. Altogether, the new albums will tend greatly to stimulate the revived trade in them.

A range of celluloid figures on ebony pedestals comprise some beautiful ornaments. The figures are graceful and artistic and the retail prices are not high. In bronze and metal ornaments there are some striking new lines. The bicycle models appear to be in favor. The combinations of bronze and brass shown both in ornaments and plaques comprise many new ideas. The animal designs are especially good. A line of small oil paintings in brass frames will attract. One ornament on brass stand is a bicyclist with a real miniature bike, rubber tires and all.

We noticed an inexpensive line in malachite ware, comprising candlesticks, taper stands, card receivers, watch stands, etc., which are admirably adapted to sell. The retail prices would not go over 50c., and the combination of malachite and brass is very pleasing to the eye. In the same class, as to price, might be mentioned brass goods, such as ash trays, pin trays, etc., very tasteful, the use of the tennis racket in miniature being popular. There is a wide range in polished brass goods, ink bottles, etc., with local views when ordered in sufficient quantity. An extensive line of bags and companions in leather, morocco, etc., shows some new shapes and styles. In boxes also, celluloid, leather and plush, there is a well selected display.

A trifle, but a good one, bears mention. It is a penwipe, the top an imitation tiger-skin rug, the animal figure being very well done. It will retail at 10c. A line of purses, in several shapes of knitted colored silk, is excellent. A traveling photo case, retailing easily at \$2, is very attractive for wedding presents. There is a fine line of atomizers and

scent sprays in glass, china, bisque, all highly ornamented. Leather-cornered blotters for the library table or desk are in many sizes, at prices retailing from 75c. up. Brush sets for the wall on wooden brackets, oak and other artistic woods, range from \$1 retail to \$3. The display of glass photo stands contains a novelty, a stand for one cabinet size and two cartes de visites, retailing at 75c.

In clocks the various kinds comprise some handsome and not too expensive novelties. Those in china, dresden and bisque are, in sizes and shapes, models of taste and beauty. An ebony owl, with the face a clock, is unique. A large gold-plated alligator, with a clock, is another fine specimen of the new ideas. In fact, special mention should be made of the marvellous ingenuity shown in the use of certain animal figures, such as the elephant, the alligator, the snake, etc., this season. A brush holder for the wall is an ebony elephant's head, with ivory tusks; the alligator, gold plated, is used in glass ink stands, candlesticks, dinner gongs, etc. An elephant, in ebony, is made up into a clock, and at every turn one noticed the striking effects produced in these animal figures. One or two trifles impressed the visitor as he glanced from table to table loaded with the choicest selections of new goods: A combination pen rest, ink bottle and wipe done in wood and gold, a gold-plated house, small, containing a self-winding tape measure.

Among other lines, not yet unpacked, are: A very superior line of high-class London-made leather goods as sold in the best trade; tourist cases, writing desks, portfolios, jewel cases, etc., etc.

These goods have all been bought from the very best houses in Europe, are the latest things in the fancy goods trade, and give Canadian houses a chance to show the most attractive goods that will easily command their prices.

PENCILS.

A large consignment of the Queen City pencils is reported by the Copp, Clark Co., Ltd.

NERLICH & CO.

Mr. H. Nerlich, Jr., has returned from the European markets and reports business very brisk there. The firm, as already announced, are showing a full line of sporting goods this season. In present trade, besides these, there are now being shown, alleys, hammocks, waggon, etc., and some novelties.

A capital article, retailing at 10c., is a new celluloid top which is started by blowing

through one end. It goes rapidly for some time and is an attractive toy.

A big stock of paper lanterns now on hand to choose from, and every variety is represented.

A handsome toy to retail with good profit at \$3 is a combined drum and trumpet. It is not a noisy thing, but really pleasing and will be intensely appreciated by youngsters.

Nerlich & Co. are making a great strike this season with their line of glass boxes. The values are better, and great pains have been taken with the painted designs which are very artistic in floral and other effects. A novelty in shape is a three-cornered box which will retail at \$1 and is an attractive line. A new photo holder to retail at \$1.50 is another novelty, and the shapes generally show originality.

THE H. A. NELSON & SONS CO., LTD.

The complete line of samples specially selected by Mr. C. H. Nelson in Europe are now in, and will be on the road in a few days to take import orders on. Never before has so fine an assortment of novelties for the holiday trade been gathered together by any one firm. The assortment of dolls, toys, albums, chinaware, rubber toys, fancy glassware, trinket holders, fancy boxes, photo frames, etc., are really very fine, and prices are lower than ever on most goods. The trade generally would do well to see this collection before placing their orders.

The general line of sporting goods, tennis rackets, balls, base ball sundries, mitts, clubs, masks, etc., lacrosse, hammocks, etc., etc., is very complete. The Nelsons have made an arrangement with the largest American manufacturer to handle their line of velocipedes and tricycles; the line is extra fine quality and the trade should at least sample them.

Fine fishing rods, baits, lines, etc., are fully stocked.

The H. A. Nelson & Sons Co., Ltd., spring catalogue will be ready for issue after February 17th. Write for one; they cost you nothing.

STATIONERS' NOVELTIES.

Among novelties which will interest the trade seen this week at Warwick Bros. & Rutter's is the Safety document file, extremely useful to lawyers and other professional men. It has enameled metal case with strong, manilla pockets, separate and removable, and it locks securely. It so works that an index shows the contents. The Cosmos pencil sharpener, in brass, another new article, will retail at 10c.

Another shipment of the Common Sense files has been received by this firm, and orders can be filled promptly.