

## McClary's Famous Hot Air Blast Heaters

BURN HARD, SOFT  
OR SOURS COAL



This stove has been constructed especially for the Trade of Manitoba, the Northwest Territories and British Columbia.

By the arrangement of the Air Inlet at the top of stove and the position of smoke-pipe collar and damper, smoke is made to pass through the fire and be consumed.

A ventilator in the top inlet keeps gas from accumulating. The air passing at the top being first heated brings about the most perfect combustion possible, as it supplies a fresh discharge of oxygen at the very point of combustion. The amount permitted to go through the fire can be accurately regulated by the Air Inlet.

The down draught in this heater warms the floor, where the heat is most needed, and in this respect it is superior to a base burner. It practically consumes its own smoke.

Is supplied with Nickel-plated Fancy Swing Top, Air-Tight, Screw Damper, Direct and Indirect Drafts.

**A Powerful Heater and a Great Saver of Fuel**

Descriptive Pamphlet and prices to the trade sent on application.

**THE McCLARY MANUFACTURING CO.**  
183-185-187 Bannatyne Ave. E., Winnipeg

London Toronto Montreal Vancouver St. J. In, N.B.

## THE W. E. SANFORD MFG CO., LTD.

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Wholesale  
**Clothing Manufacturers**

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Telephone 1202

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Our saddles good, made of leather and wood.  
Make riders shout with glee.  
Smooth and bright; strong but light.  
Those made by the "G. W. S. Company."

Our harness best, that stands the test.  
However severe it be.  
Construction strong; never wrong.  
Those coming from the "G. W. S. Company."

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And their quality, you'll agree,  
Is no fake, like others make.  
For they're made by the "G. W. S. Company."

Our trunks and valises; the very best made.  
They'll suit you to a tee.  
Handsome, neat and can't be beat.  
Furnished only by the "G. W. S. Company."

Now dealers shrewd, please be subdued;  
And to this factory flee.  
Their saddlery sells, you're treated well.  
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It is a Company of Policy-holders, by Policy-holders, for Policy-holders  
—and a "Policy-holders' Company."

### BY WAY OF CONTRAST

Death and expense rate per 1,000 for last 10 years:

Leading American Companies, average..... 82.27

Leading Canadian Companies, average..... 18.27

The Mutual Life of Canada, average..... 13.50

Interest earned on Assets last 10 years:

Leading American Companies, average..... 4.93

Leading Canadian Companies, average..... 5.51

The Mutual Life of Canada, average..... 5.51

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is Mr. J. H. GLASS, who will call upon you in due time.