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A BIG SUPPLY HOUSE FOR CANADA.

THE announcement made this month of the new arrangement by which Mr. John J. Palmer becomes president of the Toronto Type Foundry Co., Ltd., with a controlling interest in that concern, is of much importance to the printers and publishers of Canada.

By consolidating his own extensive business with that of the Toronto company, Mr. Palmer has created undoubtedly the great printers' supply establishment of the country. Its facilities are very complete. The Toronto Type Foundry Co. Ltd., holds the agency for Canada of the American Type Founders Co., the largest concern of its kind in the world. Other agencies cover the leading printing machinery makers in the United States, such as C. B. Cottrell & Sons Co., cylinder presses; Miehle Printing Press and Manufacturing Co., Thorne type-setting machines, M. Gally's Universal job presses, Challenge Gordon presses and paper cutters; Vaughn Ideal hand cylinders, Dexter folding machines, Westman & Baker Gordon presses and paper cutters.

In addition to this, arrangements have been made to control the plate matter of the American Press Association, and the ready print department, by which a hundred newspapers are already supplied from Toronto and Winnipeg, will be enlarged and improved. A new important department will be devoted to newspaper advertising, and advertising will be solicited by competent canvassers, from the large advertisers both in United States and Canada, for all Canadian newspapers.

It will be seen, therefore, that The Toronto Type Foundry Co. will now cater to every branch of the printers' and publishers' business, and that the establishment is completely equipped to supply all their wants. It is a great convenience for Canada to have an establishment of its own along these lines, and The Foundry will deserve to be well supported by the trade everywhere. Mr. Palmer has already been known to the trade for a number of years as a keen, practical man,

well versed in the business of printers' supplies, a close buyer, and up to date in ideas. His new move is, doubtless, primarily for his own advantage, but we can also see in it a good chance for the readers of this paper from Nova Scotia to British Columbia in having a large supply house like this in competent hands and managed with enterprise. We commend, therefore, to readers, as a matter of interest to them, the announcements made in other places of this issue.

The Toronto Type Foundry Co. proposes to continue also, as an important branch of the concern, the sale of second hand machinery, which has in recent years assumed large proportions. There is already in stock over \$40,000 worth of machinery, which was bought in the United States during the panic, at prices which can enable it to be sold here with advantage to the purchaser. It is not worn-out material, but really a good class of stuff in good order. This establishment is the only one here which speculates in second hand machinery as a regular business, and is thus able to sell cheap, as machinery taken in trade is not so easily handled to mutual advantage.

HE BOUGHT A SCOTT PRESS.

The October PRINTER AND PUBLISHER mentioned that Mr. Arthur R. Byles, of The Bradford, Eng., Observer, after making a tour of the world examining printing machinery, on his return home ordered a \$25,000 press from Walter Scott & Co., of Plainfield, N.J.

In making this announcement The Stationery World concludes by asking, "What say our English makers to this announcement?"

What they will say can be imagined. But it is more pertinent to ask, "What will they do?" No doubt, one effect will be a greater exertion on their part to turn out goods which will compete with those of their American competitors.

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