

ound the big head, and Catfish Slough, and the creek that ran up between the hills, and everything that a fellow could go by. He divided the country up into four parts, and had one page on each. So, as he knew where a fellow lived, he just put a number down on the map at that place, and that was the same as the number on the page where he kept the fellow's account, and that's how he could find it easy. There was lots of things, though, that Ted didn't know how to make a picture of, like calico, and molasses, and such like, so he had another book fixed up to show him what the signs for them was in his other book. He'd make a certain kind of mark for calico in this book, and a piece of calico pinned on by it; and for molasses he had a picture of a barrel with the bees flying around it. But one day he got a set-back when he found that the bees was about as bad round the cider and vinegar barrels as they was at the molasses, so when he fixed them he put an apple tree to one and the picture of a sour-looking old woman he'd cut out of the paper to the other, and then put a mark to each, which he used in his other book. Ted got along all right with them books, but I guess he'd be pretty well mixed up if he kept store now, there's so many things a fellow has to keep. I wonder what he'd a-done if he'd kept baseball masks and bustles. Them's pretty near alike you know. But I guess he'd got round it by making some kind of a mark to show where they wear 'em."

CITY vs. COUNTRY BOYS.

Have country boys, young business men I mean, a conception of the advantages they possess over their city cousins? I fear not. For the most part the idea seems to prevail that the city boy has all the opportunities, while the country boy has only privations and disappointments. And yet when we come to look the business of the city over,

we find that among the successful men, those of city birth and training are in the minority, while those who spent their boyhood in the country, and commenced the race apparently handicapped, are in the majority. New York City is a striking instance of this fact. The merchant princes, so called, and the railway magnates, as they are commonly termed, together with those bankers, brokers, lawyers, doctors, manufacturers, judges, editors, inventors and accountants, with hosts of others too numerous to name, who have achieved the most distinguished success in their special field of labor, are not, as a rule, New Yorkers by birth and education. The leading men, with very few exceptions, in all the walks of life in the metropolis were educated outside of the city, and not a small proportion of them were country boys a few years ago. The reasons for this are not very hard to discover. In the first place, the procession of events before the gaze of the city boy is so rapid that he has no time to seize upon any one thing for himself. If it be only a book or a paper that comes in his way it is not prized, because of necessity it must make way for its successor of the morrow. Again, business is conducted on so large a scale that as an observer or apprentice he can only become acquainted with a subordinate part. He seldom has the opportunity to study a given business in its entirety. Opportunities for amusement are so many and the habit of indulgence formed in childhood is so hard to break through that much valuable time is lost in that direction; and so we might go on enumerating many other things equally unfortunate for the training of the city boy for the active responsibilities of a successful business. Last, but not least, the average city boy has not the physical stamina that hard work, the only method of attaining success in the business world, so imperatively demands. On the other hand, the country boy has leisure. He has few amusements, and he prizes and therefore

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studies the books and papers that fall in his way. He finishes one thing before he takes up another. If he learns any business while in the country it is one so small in extent, and of so few details, that he comprehends every feature of it. If he has decided ability for management, it is not at all strange to find him in the direction of affairs long before his city cousin of the same age has left school. He early learns self reliance. As a rule he is of robust health, and having long been thrown upon his own resources, he is not abashed when some unexpected difficulty is encountered in his business career. But beyond all else he has been trained to work diligently and continuously the year through. He has fixed habits of industry. Accordingly, when he comes to the city to live, the odds are largely in his favor, although it is very possible that neither he nor his city cousin appreciates the fact. The very belief, however, that he is at a disadvantage in the race causes him to make greater effort, and ere long he finds himself away ahead of all competitors. Country boys should take heart and

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