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So that's why I feel this is a tremendous networking for us, because very often I found maybe we speak different languages.

STEFANYK: Has either one of you got anything on paper yet? Have you inked any deals?

FLOCK: Well, it's a little early. We've only been here like twelve hours, so I think we need a little bit more time.

STEFANYK: Oh yeah.

FLOCK: But there's going to be a lot of business through associations and through the networking process here. I can feel it. And I met a gal last night who's a trademark expect, which I don't have knowledge of, and she works out of the Washington area, so that's really going to help us. So that's what's happening.

STEFANYK: And, Betty, you said you've already met a food broker and you feel that that will be helpful.

LEE: I hope so.

STEFANYK: All right. Well, it was wonderful talking to both of you and good luck throughout the course of this.

FLOCK: Thank you, Joanne.

LEE: Thank you very, very much.

STEFANYK: Bye, bye.