## ALPHA ZAICON TECHNOLOGY INC.

3080A Spring Street Port Moody, British Columbia V3H 1Z8

Contact: Reg Kerr Tel: (604) 469-0900 Fax: (604) 469-0004

35A Weston Road Toronto, Ontario M6N 3P1

Contact: Arnold Friedman, President

Tel: (416) 763-5158 Fax: (416) 763-1054

Keywords: Taut wire intrusion detection systems; field effect detection systems; alarm display panels; security consulting and design services.

History: Alpha Zaicon was founded in 1986 to develop a taut wire system for the U.S. Military. The successful completion of this design and manufacturing project have provided the skills and knowledge to provide cost effective state-of-the-art perimeter security systems with low false alarm rates.

**Products:** AZ-2100: a patented product line of perimeter security protection and intrusion detection. Technology is based on analog and digital interpretation of specific electrical signals generated by human motion.

Capability: System design and manufacturing.

## **Experience:**

Vancouver Skytrain Project - 1986 U.S. Military - 1986 and on-going NRMA Australia - 1988 Tintya Mine Site - 1990 Raytheon Service Company - 1991

Plant Size: 3,500 square feet Average Work Force: 8

Gross Sales: \$1.5 M (Aggregate) Export Sales: \$1.3 M (Aggregate) Ratio Commercial/Defence: 1/2 Date of this profile: January 1992