INTERNATIONAL TRADE BUSINESS PLAN 1993/1994 COMPENDIUM

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(record #: 798) Information Technologies SECTOR: Latin America and the Caribbean AREA: DATE: May 1993 ACTIVITY: Telecommunications equipment and services; national stand and mission to: Com Expo '93 LOCATION: Venezuela, Chile, Argentina CONTACT: Carlos Munante EAITC DOC LGT TELEPHONE: 613-996-2268 613-990-4214 Thirteen companies will take part in this, our second, participation at ComExpo. Nortel, Mitel, Newbridge and others will also be represented, either direct or through agents. The mission will continue on to Peru and Chile, where the companies will deliver seminar presentations, and meet with local companies. (record #: 800) SECTOR: Information Technologies AREA: Latin America and the Caribbean DATE: Jun 1993 ACTIVITY: Telecommunications equipment and services; national stand: Canto '93 LOCATION: Aruba LGT CONTACT: Carlos Munante 996-2248 EAITC TELEPHONE: 613-996-6921 This is our first participation in this event. EAITC is working with LATCOM on organization. CANTO is an association of Caribbean telephone operating companies. This is an Information Booth and Mission. Seven to nine firms will join. (record #: 801) SECTOR: Information Technologies AREA: Latin America and the Caribbean DATE: Aug 1993 ACTIVITY: Computer software; national stand and mission to: Comdex '93 LOCATION: Sao Paulo, Argentina CONTACT: Jon Dundon EAITC LGT TELEPHONE: 613-996-6921 Recruiting has begun for this computer technology show. This will be our second participation in COMDEX. The mission will continue on to Argentina.