

SELECTED POST WORKLOAD INDICATORS AND RESULTS

FY 86/87

APRIL 1986 - MARCH 1987

YEAR/QTR	CDN EXPORT ENQRY	CDN BUSINESS VISITORS	LOCAL INVEST ENQRY	PROMO PROJS	RPTS TO OTT	BUS RPT'D AGENCY \$MN	AFPT'D
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ASIA/PACIFIC NORTH

HONG KONG - (5.80 FY)

FY/qtr	CDN EXPORT ENQRY	CDN BUSINESS VISITORS	LOCAL INVEST ENQRY	PROMO PROJS	RPTS TO OTT	BUS RPT'D AGENCY \$MN	AFPT'D
86/1	726	343	41	0	79	11.9	3
86/2	648	236	124	9	77	8.7	5
86/3	763	286	148	4	236	31.0	4
86/4	551	290	120	33	162	28.4	5
* Post Total *	2688	1155	433	46	554	80.0	17

SHANGHAI - (3.55 FY) - (opened 86/2)

FY/qtr	CDN EXPORT ENQRY	CDN BUSINESS VISITORS	LOCAL INVEST ENQRY	PROMO PROJS	RPTS TO OTT	BUS RPT'D AGENCY \$MN	AFPT'D
86/2	20	65	2	6	13	0	0
86/3	127	220	1	11	12	1.0	0
86/4	96	165	1	16	12	0.1	0
* Post Total *	243	450	4	33	37	1.1	0

BEIJING - (9.93 FY)

FY/qtr	CDN EXPORT ENQRY	CDN BUSINESS VISITORS	LOCAL INVEST ENQRY	PROMO PROJS	RPTS TO OTT	BUS RPT'D AGENCY \$MN	AFPT'D
86/1	2660	1136	15	58	262	15.5	0
86/3	2724	620	19	33	245	39.0	0
86/4	2044	396	14	20	210	63.4	0
* Post Total *	7428	2152	48	111	717	117.9	0

OSAKA - (3.80 FY) - (opened 86/2)

FY/qtr	CDN EXPORT ENQRY	CDN BUSINESS VISITORS	LOCAL INVEST ENQRY	PROMO PROJS	RPTS TO OTT	BUS RPT'D AGENCY \$MN	AFPT'D
86/2	19	57	22	0	3	0.3	0
86/3	9	80	36	6	7	1.0	0
86/4	38	166	26	16	4	0.6	0
* Post Total *	66	303	84	22	14	1.9	0

SEOUL - (6.90 FY)

FY/qtr	CDN EXPORT ENQRY	CDN BUSINESS VISITORS	LOCAL INVEST ENQRY	PROMO PROJS	RPTS TO OTT	BUS RPT'D AGENCY \$MN	AFPT'D
86/2	370	125	40	9	40	53.9	0
86/3	368	154	46	8	61	39.0	0
86/4	565	173	30	20	65	35.1	5
* Post Total *	1303	452	116	27	166	128.0	5

TOKYO - (21.42 FY)

FY/qtr	CDN EXPORT ENQRY	CDN BUSINESS VISITORS	LOCAL INVEST ENQRY	PROMO PROJS	RPTS TO OTT	BUS RPT'D AGENCY \$MN	AFPT'D
86/1	891	560	108	37	58	88.2	0
86/2	364	227	5	22	6	4.0	0
86/3	663	320	161	27	43	24.0	0
86/4	1870	1264	271	56	96	9.2	1
* Post Total *	3788	2371	545	142	203	125.4	1

ASIA/PACIFIC NORTH TOTAL

15516	6883	1230	381	1691	454.3	23
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