

REPORT 4
89/02/06

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

10

POST :524-DHAKA

011-OIL & GAS EQUIPMENT, SERVICES
BANGLADESH

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

REVIEW PARTIALLY IMPLEMENTED PROJECTS TO IDENTIFY INTERESTING
TENDERS IN ADVANCE OF PUBLICATION.

INCREASE CANADIAN PARTICIPATION.

ANALYZE MAJOR PROJECTS TO IDENTIFY SECTORS WHERE CANADIAN SUPPLI-
ERS COULD BE COMPETITIVE.

ENCOURAGE CANADIAN SUPPLIERS TO VISIT AND
RECRUIT LOCAL AGENTS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 TO ARRANGE FOR GOBD ATTENDANCE AT NATL PETROLEUM
SHOW. AS BACKGROUND INFO, UPDATE SECTORAL OVER-
VIEW.

GOBD DECLINED INVITATION. REVISIONS TO OVERVIEW
ARE VIRTUALLY COMPLETED.

QUARTER: 2 High level representations on behalf of two
major Canadian suppliers

FWDD 15 tender notices to DRIE; Novacorp train-
ing program given facilitation

QUARTER: 3 -----

QUARTER: 4 -----