You have never used "Salada" is no reason why you should not enjoy its goodness the same as millions of other folks are doing.

Is truly a revelation in "Tea Goodness" TRY-IT-TO-DAY---Sealed Packets only

WHOLESALE AGENTS BAIRD & CO. ST. JOHN'S

leaves me quite free. . .

looked.

joke.

she had said to his friends as a good

She went to her own room as soon

as she had had the coffee. She made

when she met him. She hoped she

When Choosing the Material

for a washable Frock for the

MOTHER naturally thinks of the possibilities of the fabric

shrinking in the wash. It is

therefore a relief to her to know

that the fabric will not shrink

or lose its charm if Lux is used

Durability, charm of colour, quality of

texture, the freshness of newness—these

growing child-

for its cleansing.

They were back in her room again

THE Phantom Lover

(By the Author of "A Bachelor Husband.")

CHAPTER IV. Mis: Mason was helping herself to a nat of bury. She held it poised for lowance, so as I'm entirely self-supa-moment on the end of her knife while she answered-

"Rich? I should think he is! He's one of the richest men in London." "One of the richest men in London -int ha---" Esther had been going to add "But he told me that he was poor;" she only just checked the

words in time. June nodded. "He's the despair of all the matchmaking mammas," she said lightly. "Over thirty, he is, and still a bachelor: I'm not sure if he isn't on the ed to breathe life and energy. verge of being caught now, but you never can tell! With a little luck he

may escape—she isn't good enough photograph. for him, anyway. Have you finished? I'm dying for a cigarette, and we up to my room and I'll make you some parently none of them could be simaren't allowed to smoke here. Come

She pushed back her chair and rose. and Esther followed.

walked the length of the room; the colour rose in her cheeks as she realsed how every one was staring at her. The colonel, whom June had declared was not a colonel at all, rose and held the door open for them to was one thing; her heart hardened as it was a failure.

June chuckled as they went up-

dear! It isn't often he does that for kindness. She bit her lip with morti-Esther's. "Why are you frowning so? she had made to him only that after- mortals." Have I said anything to annoy you?" noon. He was probably laughing at Micky grabbed at the excuse she of-

"Of course not. I was only thinking. . . Do you-do your friends ever come here to see you?"

She was thinking of Micky Mellowes, and wondering if he ever came the excuse that she was tired, but to the boarding-house, and if so, why when she went upstairs she sat down he had not told her that he knew on the side of the bed and made no somebody living here. After all, if he effort to undress. A sort of shadow had deceived her in one instance he seemed to have fallen on her spirits. would do so in many others-she felt She felt mortified that Micky should a curious sense of hurt pride; why so deliberately have lied to her; her had he gone out of his way to tell her cheeks burned as she thought of the he was a poor man, when all the time despair she had been in last night

there was a frightful oleograph of two Early Victorian women with crinolines and ringlet curls hanging over the mantlepiece. They both looked smug and self-satisfied. There was an enlarged photograph of a baldheaded man wearing a Masonic apron on another wall. He was fat and had his right hand plastered carefully along a chair-back to bring into prominence a large signet ring. Esther looked at him and shivered. She felt tterly alone and cut off from the world. She longed for Raymond Ashton with all her soul. She hated Micky Mellowes because his kindly conlescension had made her feel her position more acutely now she knew him

vould never see him again.

She looked round the little

with angry eyes. If only Fate had set ner feet in sunnier paths. She looked

at the plain furniture and cheap car-

pet: the wall-paper was hideous;

frankly, "none of my friends know to be what he was. In spite of the new friend she had if you like, but there you are, I have made in June Mason she felt lonely where I am living. Call it false price all my letters, except business ones, and unwanted; she began to cry like trated compound of genuine Norway sent to my club—I belong to an un- a child, as she sat there on the side pretentious club—I'll take you there of the iron bedstead; the tears ran down her cheeks and she made no ef-

that I live here. You see, when I flew fort to wipe them away. She wanted to be happy so badly, in the face of providence, otherwise and it seemed as if she never was to my noble family, they stopped my albe happy, the elation that had come orting, I had to be careful and live to her when she read Micky's latter nexpensively, so I came here. And that morning had faded miserably I'm very comfortable. If I want to after all, what was a letter when it meet any of my friends we meet out was a real, living personality, she wanted, and not mere words? omewhere. I think it's better; it

Downstairs she could hear June Mason moving about and singing; she at now, and Charlie had looked up with least was happy with her little mauve pots and her cheery optimism. Esther cried all the time she un-

one eye from his mauve cushion, and purred, by the way of a greeting. dressed; she crept into bed sobbing June lit a cigarette and rushed about in pursuit of the coffee-pot. All miserably, like a child who sleeps at a boarding-school for the first time. her movements were quick, she seem-

CHAPTER V. Esther walked over to the fireplace Micky passed three days before he and found herself looking at Micky's made any attempt to see Esther Shep-After all, he was just like all the month at least, and during which he other men she had ever known; ap- lost his appetite and forgot to smoke.

That she did not particularly care ple and sincere; she supposed it had if she saw him again or not, he was been his way of condescending to her, miserably sure. She had no thoughts on her dark head at a rakish angle. to pretend that he was poor and in for any one but Ashton. He felt as if similar circumstances to herself; per- he could not settle to anything. On haps he had guessed that she would the third morning Ma.ie Deland rang never have allowed him to pay for her him up. He had told her many times supper or tea, or have talked to her that her voice on the telephone cheeras he had done, if she had known him ed him, but to-day it made him frown. He tried to answer her heery "That

"What's the matter?" she asked she met the frankness of his pictured eyes; he was not as honest as he quickly. "Aren't you well? Or are you

cross?" voice. She had never known Micky they were quite sure that this was She had mistaken condescension for any one." She slipped an arm through fication as she recalled the confidence cross; he was always the cheeriest of

it now, and no doubt would repeat all fered him.

"Iv'e got a brute of a headache," he "Poor old boy!" The pretty, sympathetic voice irritated him. "Come expects to finance the Province by bear-you'd hate me. Some other financial ideas, had a similar notion

There was a little pause. Micky literally by the dozen, and Chief Jus membered on what terms they had of the institutions as a Jonah, who parted. It was not her fault that a "without any means of his own, has miracle had happened since then to posed as a banker and got into his just the same as she had been when he has put a large part of the money he last saw her. He knew she must into long time loans on land and into be wondering why he had stayed away the coffers of bankers and parties that so long. He tried to soften his words. will never repay, and into buildings, to be such a bear."

sorry he felt ill. It was a relief when tion with non-state banks. The Manishe rang off. He took his hat and went off to call on Esther.

He falt that he could settle to nothing till he had seen her again; there due, like men who have like experwas a curious jealousy in his heart about Ashton; he would have given anything he possessed to be able to disillusion her, but knew it was impossible without hopelessly com-

proming himself. It was a bitter disappointment to fine that she was out when he reached the boarding-house; his face fell absurdly when he turned and walked

away. He wondered if she really was out, or only out to him.

After a moment he laughed at himself. A few days ago he had not known there was such a person as Esther Shepstone in the world, and yet now here he was, consumed with jealousy because she was not in when he call-

He took a taxicab back to the West End; he walked about for half an hour staring aimlessly into shop windows, then went back to his rooms. He could not understand his extraordinary restlessness; he had only once before felt anything like it in all his life, and that had been the first time he ever backed a horse, and was waiting a wire from the course to say if

He recalled the fever of impatience that had consumed him then, and laughed; after all, it had been nothing ared with this. oriver came into the room.

"If you please, sir, Miss Mason has been on the 'phone. She said would I lak you to meet her for tea." Micky did not look enthusiastic; he ked June awfully, but to-day every

******* Stubborn Cough Loosens Right Up

better cough syrup than you could buy ready-made for \$2.50. Keeps perfectly and children love its pleasant taste. Pinex is a special and highly concen

To avoid disappointment ask your druggist for "2½ ounces of Pinex" with full directions, and don't accept anything else. Guaranteed to give absolute

"Tea! Where?" he asked vaguely. "Miss Mason said that you would know, sir; the same place as usual. "Oh. all right!"

'Micky looked at the clock and sighed. After all. June was always amusing; he went off almost cheerfully to the unpretentious club of which she had spoken to Esther. He had to wait in the lobby while a boy in buttons fetched June to him. She came downstairs looking very much at home, and smoking the inevitable cigarette. It was one of June Mason's charms that stone again; days that seemed like a she always managed to look at home

> She had taken off her coat, but she wore a green hat with a gold ornament that suited her to perfection, set "I began to think you were no coming," she said.

She gave him her left hand, and Micky squeezed it in friendly fashion. They went upstairs together to a small tea-room, which was just now deserted save for two waitresses who were She need never see him again, that you, Micky?" as cheerily, but he knew giggling together over a newspaper. June walked over to a table in the window, and Micky followed.

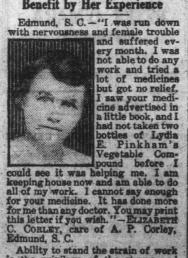
He had been here with her scores of times before, and the two waitress-There was a hint of laughter in her es smiled at one another knowingly;

(To be continued.)

Dakota's Experience.

(From the Montraal Gazette.) The Manitoba Government, it seems out for a walk; it will do you good." means of savings institutions it has "Thanks-thanks awfully, but I developed. North Dakota, from which don't think it would. I'm a perfect Manitoba seems to get some of its North Dakota state banks are closing, could have kicked himself as he re- tice Robinson is reported as speaking Samples and style sheets metamorphose the whole world. He coffers all the public moneys fdom supposed uncomfortably that she was every county and corner of the State; "I'll look in to-night, if I may. Sorry mills and elevators." The depositors now demand their money, and the She answered rather dispiritedly money is not there for them. The hat it was all right, that she was story has been told before in connectobans should take notice and avoid a common and dangerous mistake of forgetting that banks which neglect to. provide for paying their debts when iences, come to financial grief.

Read Mrs. Corley's Letter and Benefit by Her Experience



Edmund, S. C.

Ability to stand the strain of work is the privilege of the strong and healthy, but how our hearts ache for the weak and sickly women struggling with their daily rounds of household duties, with backaches, headaches, nervousness and almost every movement brings a new pain. Why will not the mass of letters from women all over this country, which we have been publishing convince such women that Lydia E. Pinhkam's Vegetable Compound will help them just as surely as it did Mrs. Corley?

FRASER COMPANIES, Limited. \$2,000,000 Bond Issue 8 per cent.

Maturity 20 years. Interest payable March 1, September 1. Maturity 20 years. Interest payable March 1, September 1. Business 40 years in operation. One of the largest Canadian manufacturers of sulphite pulp, spruce lumber and cedar shingles, running mills at Edmunston and Chatham, N.B., valued \$14,000,000, against \$4,250,000 bonded indebtedness including this issue. Annual earnings several times the total interest charges. Further details on request Denomination \$500, \$1,000, \$1,000. Further details on request. Denomination \$500, \$1,000. Price 99 and interest. Yield 8.10 p.c.

J. J. LACEY & COMPANY, LIMITED, STOCKS AND BONDS.

The BRUNSWICE

GRAMOPHONE

with its wonderful ULTONA and its magnificent TONE AMPLIFIER.

Hear its recreations with your own ears and compare it with any other Gramophone imported.

CHARLES HUTTON. The Home of Music.

A Suit or Overcoat at Maunder's, selected from a splendid variety of British Woollens, cut by an up-to-date system from the latest fashions, moulded and made to your shape by expert workers, costs you no more than the ordinary hand-me-down. We always keep our stocks complete and you are assured a good selection.

sent to any address.



John Maunder,

Tailor and Clothier, 281-283 Duckworth Street

CONTROL

RAYBESTOS" Brake Lining

Will always grip and hold the car in any emergency because it is made of long fibre asbestos woven with brass wire and treated in a way that gives it the greatest gripping power.

gives longer wear than any other lining, and it wears evenly down to the last sixteenth of an incl.. Most of the best known car manufacturers use RAYBESTOS.

Look for the silver edge: your protection against imitations.

lend your car to us to be overhauled and have the brakes relined with RAYBESTOS and protect yourself against accidents.

Forty-Two Years in the Public Service--The Evening Telegram

out of every 100 pairs of glasses break where the screws go expense of constant lense replacer at by having your glasses put in Windsor Frames either Eyeglass or Spectacles. These frames are the utmost in Eyeglass comfort, stylish and strong.

You get them from

T. J. DULEY & CO.

The Reliable Jewellers and

RAISINS!

Valencia, Four Crown Layers.

For Lowest Price

W. A. MUNN,

Board of Trade Building,

Sturdy Simplicity

Dunham Traps are made with extreme care and accuracy. The result is sturdy simplicity. Nothing could be more simple than the two-piece Dunham Trap; and judging from service records of those in use since 1903, Dunham sturdiness is excep-

The Dunham Radiator Trap maintains a radiator at its maximum heating efficiency by permitting the passage of all air and water from the radiator and holding all steam within the radiator until it gives up its heat.

DUNHAM SPECIALTIES—Packless Radiator Valves, Radiator Traps, Drip Traps, Blast Traps, Air Line Valves, Vacuum Pump Governors, Reducing Pressure Valves, Oil Separators, Suction Strainers, Air Vents, Return Traps, Check Dampers,

Complete data on request. THE DUNHAM

Reg. Trade-mark HEATING SERVICE.

"MADE IN CANADA" C. A. DUNHAM CO., Limited, Toronto, Ont. Hallfax, Vancouver, Winnipeg, Ottawa, Montreal, Calgary, Nild. Newfoundland Representative:

C. A. HUBLEY, 406 Water Street, St. John's.

A. M. PRATT & CO., Ltd.,

Melville Chambers, 50a Lord Street, Liverpool,

General Merchants, Buying and Selling Commission and Forwarding Agents.

Every description of Merchandise purchased and shipped on a commission basis. Rock-bottom quotations submitted promptly on receipt of specifications. We watch markets closely and buy at best possible terms from largest makers. A Trial Indent will convince.

LICENSED TICKET AGENTS FOR FURNESS, WITHY & CO. ITD.—We shall be pleased to book passages at ruling rates and arrange accommodation for Buyers and other travellers when visiting England and intend returning to St. John's by the above Company's steamers. Deposits are paid by us and tickets delivered to travellers on arrival at Liverpool. Our office is

within five minutes' walk of all railway stations, leading hotels and embarkation stage.

N.B.—Will travellers kindly note our address and when in



No Matter How the Fire is Caused

if you're not insured you're a joser. Take time to see about your policies. We give you the best companies and reasonable

PERCIE JOHNSON,

insurance Agent.



LEVER BROTHERS LIMITED, PORT SUNLIGHT, ENGLAND.