

Board of Trade Report for 1911.

At the third annual meeting yesterday, the Secretary, Mr. Fearn, read the report for 1911, the features of which we have summarized. The report opens with congratulatory references to the Coronation and the Durban, and proceeds to give a review of the Festival of Empire held last summer in London, and of the Newfoundland exhibits at the Crystal Palace.

As to trade conditions, the spirit of unrest in Spain and Portugal had been disquieting to shippers of fish, but happily it had now abated. "So serious was the position in Spain that the Trade Commissioner for Newfoundland, then residing at Alicante, wrote saying that cables which had been sent to his former address at Malaga had been delayed in transmission to him three or four days, or longer, because the wires had been cut, and in the whole of Spain there was not one spot quiet excepting Alicante."

"The cholera in Italy at one time threatened to assume very grave proportions, and this was another cause for anxiety to our merchants; but above all these, was the unfortunate misunderstanding between Germany on one side, and France and Great Britain on the other, which threatened to break out in a war of gigantic proportions at any moment."

Fortunately these perils, which would have meant more or less ruin to the Colony, have passed, and prosperity prevails in the Colony.

With these conditions, the short catch in Nova Scotia brought about boisterous weather and large numbers of dog fish, the failure of our own squid school to realize even an ordinary voyage, and the purchase of green fish by Gloucester firms, as well as the short supplies of French fish, have all contributed to create a demand for Newfoundland fish, which was much in excess of the supply, resulting in a rapid and almost unheard of advance in prices; the consequence of which was a brisk and satisfactory fall trade and the payment of fishery accounts to a previously unequalled extent.

Owing to the defeat of Reciprocity in Canada, that issue is no longer a live question.

The French Catch and Labrador.

"The failure of the French to deliver the fish contracted for owing to the shortness of catch (the exports from St. Pierre from the 1st January to the 31st October, 1911, being less than that of the same period of 1910 by about 20,000 quintals of dry and about 135,000 quintals green), as well as the inferior quality of their last season's make, enabled the shippers of Labrador to realize their cargoes without loss, and although the market threatened on several occasions to break, it is pleasing to know that although the profits realized from shipments of this grade of fish have been small, yet no actual losses have occurred."

With a small outfit, the Labrador catch was 150,000 quintals greater than last year, while the price paid advanced from 50c. to 70c. per quintal.

The Shore and Bank fisheries are expected to yield 40,000 to 50,000 quintals more than last season.

Brazil.

"The exports to Brazil up to the end of November was 41,815 quintals in excess of last year, and to Italy, 25,548 quintals in excess, whilst Spain and all other countries have taken more fish at higher prices than last year. The prices which have prevailed for this article have been unprecedentedly high, and indeed they have reached such a figure (when freight and the import duties imposed by foreign countries are added) as to make the price almost prohibitive to

a large proportion of the consumers abroad."

Lobsters.

The number of lobsters used now per case averages fully 100 less than it did three years ago. While the catch has been larger by 4,012 cases than last year, the prices realized by the packers have also been better to the extent of \$1.50 to \$3.00 per case, mainly owing to the brisk demand created by the Coronation festivities in England."

Canned Salmon.

"Owing to the numerous complaints which were made of the quality of salmon, the Council made representations to the Government on the matter, and requested them to place the canning of salmon under the same rules and regulations as the canning of lobsters. This they are pleased to say the Government has done."

Whaling.

"The whales caught this year are 337 as against 354 last year, and about 500 for 1909. The yield of oil is about 8,237 barrels this year against 10,420 last year, and the yield of guano 445 tons against 618 tons; the total value of this year's product being estimated at \$145,000.00."

Sealing, Etc.

The sealfishery was a successful one, but the young seals were unusually small, yield less oil, and inferior at that. The skins were small and realized less. The increasing of the crews from 203 to 270 did not meet with the approval of most of the owners, and their general opinion is that it is inadvisable to continue this increase.

"Cod oil has reached an extremely high figure, owing to the short supply in 1910, followed by a still shorter supply of 1911."

"The prices obtained for herrings have been much in excess of the previous year."

"Codliver oil has been produced to some extent and is thought to be unremunerative."

"The crop of berries this year is very small."

Labrador Banks.

"The Council has called the attention of the Government to the desirability of at once making a thorough survey of the Labrador coasts, and banks, as they believe that, as a result of such a survey, the extent of the fisheries of Newfoundland would be largely augmented."

Squid.

"The reports of squid for food purposes did not result satisfactorily. There is unquestionably a good demand for this article in foreign markets at fair prices, but it would seem that before the cure of squid for food purposes can be carried out in a systematic manner, the Government would have to legislate so as to permit of their being caught for food purposes (exclusively) by net, trap or seine."

The Council recommended the appointment of a pisciculturist, and endorses the employment of Mr. Simonsen, the codliver oil expert.

Inspection.

"The inspection of fish in casks for export, which was established by the Board of Trade last year, has given considerable satisfaction, and the Council have found it necessary to engage a second Inspector in the person of Mr. N. Callahan for the busy season, to help Mr. Thos. Mundy in his duties. It is pleasing to note that the inspected fish has almost invariably given satisfaction to the buyers, while in many instances shipments have been bought on the stipulation that the fish should be inspected by the Board of Trade, so that there is

This Isn't Idle Talk.

Our only business is to make advertising profitable to our clients. That is the only way we know how to make a profit for ourselves. For thirty-four years we have been in the advertising business, and each succeeding year proved to be a record breaker in the amount of advertising carried. We could only succeed along these lines by giving satisfaction to our patrons.



We are expecting to do more advertising this year than last! More, we KNOW THAT, all things being equal, WE SHALL CARRY MORE ADVERTISING DURING 1912 THAN WE HAVE CARRIED DURING THE PAST TWO YEARS. You may doubt this assertion; but WE HAVE FAITH IN OURSELVES, and when 1912 has given place to its successor we feel certain we shall not be far out in our calculation.

IF YOU HAVE NOT YET MADE UP YOUR MIND TO ADVERTISE DURING THE YEAR, WE SAY TO YOU DO SO AT ONCE—AND PLACE YOUR AD. WHERE IT WILL BRING YOU BEST RESULTS—IN THE COLUMNS OF

The Evening Telegram.

no doubt that the inspection is being recognized as of great value."

Cullers.

"That it is of great advantage to the Trade cannot be doubted, as the Cullers employed in selecting fish for the respective foreign markets are thereby educated in these matters, and are so enabled to successfully deal with fish when being landed from crafts."

Reference has already been made to the efforts which the Council successfully made to have all cullers employed licensed. The Council believe that this should be done in a most thorough manner, so far as the law provides, in order to guarantee fair play between all parties concerned in the sale and purchase of fish."

Reference is also made to the efforts made by the Council to get Newfoundland fish admitted into Portugal on terms as favourable as fish from other countries.

Regret is expressed at the inability of the Council to obtain reliable fishery statistics, such as are published in Norway and France. The United Fisheries Company of America, formed by Messrs. Trefethen and Lord expect to operate soon.

Cure of Fish.

"The Council deplores deficiency in the cure. The foreign markets have been clamouring during the whole of the season for Prime Merchantable Fish which the merchants have found it impossible to supply. That the method of buying fish at a low price has much to do with the decline in the good cure of fish, cannot be questioned, since it does not differentiate between the fish which is of good quality, the result of great care and labor, and that which is indifferently attended to. It seems as if some drastic measure were necessary, not only to enable the man who cures his fish well to obtain adequate remuneration for his labour, but also for the sake of the Colony's welfare, and apart from the suggestions above mentioned, it would seem that a system of inspection to be established throughout the Colony by the Government (the carrying out of which should be delegated to some independent body entirely outside the pale of political influence) might achieve the result, and so improve the prices of fish, benefiting at once the fisherman, the Colony and the consumer."

Bait.

"The Council are of opinion that the catch of fish might be largely augmented if proper supplies of bait, in the shape of frozen squid, could be obtained, and so have for some time past been making enquiries into the matter with the object of reporting to the Government thereon, and, if possible, inducing them to take up a comprehensive scheme, which would be calculated to furnish a supply of bait at such points as it might be required. The opposition to which was shown by the fishermen proceeding to Labrador to travelling has entirely disappeared by reason of the experience they have had with this method of fishing on that Coast."

Trade Commissioners.

"Certain members of the Board of Trade have, during the past two years, made successful efforts to improve the usages of trade with foreign countries. Mr. George Hawes has been at work in Spain for over two years, with the result that many abuses of the Trade have been eliminated, . . . selling

land merchants to obtain in the West Indies the prices obtained by the Halifax men. Red Cross Line between St. John's and New York was very satisfactory to passengers, and shippers last year. But exception is taken by the importers of fruit to the trade done by some of the officers.

The Black Diamond Line steamers from Montreal to St. John's also gave good service, except at the end of the season owing to large quantities of goods being unexpectedly offered.

Reid Mfd. Company.

"The Council regret that they cannot give like praise to the Reid Newfoundland Company for the manner in which they have conducted their business during the past year. The local trains have arrived late, and in some instances have been despatched from one to three hours after their scheduled time of departure. It has been impossible to obtain prompt supplies of cars for carloads of goods. Shippers in St. John's have been much hampered by the delayed delivery of their shipments. The facilities for receiving and delivering freight at St. John's have been inadequate (during the fall months) to deal with the traffic. Passengers who ought to have arrived here at 9.15 p.m., have frequently not arrived until after midnight. Large quantities of freight have accumulated at Sydney awaiting removal by the Reid Mfd. Co. The complaints made to the Board of Trade by shippers and passengers have been quite numerous and energetic, and for these reasons the Council appointed a sub-committee to investigate the matter. The committee invited Mr. W.D. Reid, President of the Reid Newfoundland Co., to confer with them on the various matters, which invitation was accepted. Mr. Reid gave assurances to the committee that the various matters which had been brought to his notice would be remedied, particularly the late arrival of local passenger trains in St. John's, the late despatch from starting points, notably Placentia, and he stated that by an improved method, of handling freight, which they had adopted, the arrival of the local trains would be much facilitated. Mr. Reid also stated, in reply to questions of the committee, that their company were increasing their rolling stock by building a box car a week, which they hoped to increase to two very soon. They were also constructing a number of engines. There can be no doubt at all but that one of the great difficulties with the Reid Newfoundland Company is the insufficiency of their rolling stock to meet the traffic which has been offered them, and it would seem as if the provisions which they have now made will also prove quite inadequate in the coming year if their business shows such an increase as it has done during the past two or three years. Mr. Reid assured the committee that the freight had now been removed from Sydney, and that there was no delay, and he hoped with the advent of the new Bruce that there would be none during the winter. Next spring there would be at least two trains a day from St. John's across country, one a freight and accommodation combined, and the other an express, which he felt confident would carry all the traffic offered, and would certainly prevent any similar delay to those which had occurred this year. The Council wish to impress upon the Reid Newfoundland Company that the matters herein referred to are of vital importance to the Trade of the Colony, and they anticipate with pleasure that the promises of Mr. Reid made to the sub-committee will be carried out to their full extent."

Marine Insurance Co.

Reference is had to the institution of the Nfld. Marine Insurance Co. Ltd., with a capital of \$150,000 and also the construction of the Marine Dock at Harbor Grace.

Bonds.

On Dec. 30th, 1910, the subject of the acceptance of four months bonds against duties was discussed and on Jan. 21st, 1911, a letter was sent to the Premier advising their discontinuance on certain specific articles, and in view of recent events the following resolution was submitted:

RESOLVED—That it is the unanimous opinion of this meeting of the Council that the acceptance of bonds payable four months after date for Custom duties is detrimental to the general interest both of the Colony and its trade, and ought to be abolished.

The Council also recommend that the present method of registering chattel mortgages be amended to place all creditors on an equal footing. Some reference is also had to manufacture, Agriculture, Lumbering, Consumption, the importation of a powerful dredge, the mooring of schooners, the utilization of post, telephones and boats.

The sub-committee on Municipal Affairs had met. No resolutions were passed and no findings made by the Committee, but it was evident from information obtained that the condition of the town would be vastly improved if the laws at present on the Statute Book, especially in regard to water and sewerage connections, and house inspection, were rigidly enforced. During the summer a large number of Minard's Liniment Cures Colds, Etc.

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MONTREAL WITNESS

"Canada's Best Metropolitan and National Newspaper."

Strong and Courageous

The "Daily Witness" on trial, \$1.00 regular rate, three dollars. The "Weekly Witness" and "Canadian Homestead" on trial 65 regular rate, one dollar.

These trial rates are offered to NEW subscribers—or those in whose homes neither edition has been taken regularly for at least two years, that is, since it has been so.

Wonderfully Enlarged and Improved

Its circulation is being doubled, and is the most popular paper among church-going people. Its subscribers love it.

MAKE IT YOUR CHOICE FOR 1912. AT THE ABOVE WHIRLWIND CAMPAIGN RATES

And tell your friends about this offer. They would also enjoy it.

Subscriptions sent in at these rates should either be accompanied by this advertisement or the paper in which you saw the announcement must be named when sending the subscription.

JOHN DOUGALL & SON, Publishers, Dept. E. E. 7, Watness' Block, Montreal.

ber of houses have been connected with the sewers.

It was gratifying to learn that the taxes were fairly well paid up. It was also demonstrated that no great improvement could be made in the condition of the city under the present scale of taxation. If we are to have a cleaner, healthier, more beautiful city, we must be prepared to pay for it.

The condition of the unauthorized settlement which has grown up at the base of Signal Hill was discussed, and much animadverted upon.

Convicted of Assault.

By last night's train W. T. Gilmour, the cable operator recently convicted of indecent assault at Bay Roberts, arrived in town, accompanied by Constable Sheppard, to serve out his sentence of 4 months. This was accompanied with the option of a fine of \$66. Notice of appeal has been given and the preparatory steps in that direction are being taken. The case was heard at Bay Roberts Thursday last before Judge Oke. Const. Sheppard of Bay Roberts prosecuted and Mr. W. J. Higgins, of St. John's, defended. The complainant was one Bessie Mercer, who alleged that between 6 and 7 p.m. on Friday, the 21st December, after leaving the cable office, where she had been delivering a message, she was followed by a man in his shirt sleeves, who pursued her for some distance and suddenly attempted to assault her. She screamed for help and a stranger passing at the time made her assailant depart. The stranger then saw the girl to her home. Accused absolutely denied the story, stating that at that time he was at his hotel, that he was off duty at 2 p.m. that day, and that he had no knowledge of the occurrence. The stranger referred to by complainant could not be located and the many witnesses examined were all, as to the evidence, independent of the actual occurrence. The case attracted much attention at Bay Roberts and the local feeling over the matter was naturally very intense.

Suffering From Epilepsy.

Shortly before 9 o'clock last night, a lad named Donnelly, of McFarlane Street, who suffers from epilepsy, became ill on Duckworth Street, opposite the City Hall. He was found by Messrs. Coughlan, Bush, and Murphy, and brought into the building where Dr. Rendell attended him. He was unconscious for quite a while and after recovering was driven to his home by cabman W. Howell.

CURLING COMPETITION.—Yesterday morning the members of the Ladies' Curling Club played for a Silver Cup donated by Miss Dorothy Harvey and was won by Mrs. Hugh Baird, with a score of 13 points. Mrs. Clapp came second with a score of 42 points.

POSTUM

Heals the System suffering from the effects of tea or coffee.

"There's a Reason" Read "The Road to Wellville," in pkg. of Postum.

TUESDAY

LARACY'S.

Men's Caps, Fur-lined and Knitted Inside Band, 80c. to \$1.00 quality; for 50c. Striped Blouse Cloth, the famous "Peers" quality, 16c. a yard on Tuesday. Hearth Rugs, 5 feet long, 32c. on Tuesday. White Winery, for Ladies and Children's wear, 38 inches wide, 20c. a yard on Tuesday. Everything in the Dry Goods, Glassware, and Chinaware Departments reduced on Tuesday, at

LARACY'S

345 & 347 Water St., opp. Post Office.

MAGAZINES

For the Month. The Red Magazine Munsey's Magazine The Popular Magazine Physical Culture Magazine The Grand Magazine Fry's Magazine The Scrap Book Metropolitan Magazine Everybody's Magazine American Magazine T. P.'s Magazine Scribner's Magazine Cosmopolitan Magazine The Red Book Magazine

NEW BOOKS

The Following of the Star, by Mrs. Barclay. Under Western Eyes, Joseph Conrad; The Queen's Fillet, Rev. P. A. Sheehan; A Giver in Secret, Thos. Cobb; Flemington, Violet Jacob; Adrian Savage, Louis Mait; The Provincial Judge, Vaughan Kester; Other Sheep, Harold Begbie; The Case of Richard Magrell, Mrs. Humphrey Ward; In a Cottage Hospital, Geo. T. Hawney; The Garden of Resurrection, E. Temple Thurston;

Garrett Byrne,

Bookseller & Stationer.

FOR SALE.

A LOT OF OAK CASKS, CHEAP.

Punchcoons, Hogsheads, Oil-Casks.

JAMES C. BAIRD, WATER STREET.

THE LONDON DIRECTORY

(Published Annually)

ENABLES traders throughout the World to communicate direct with English

MANUFACTURERS & DEALERS in each class of goods. Besides being a complete commercial guide to London and its suburbs, the Directory contains lists of

EXPORT MERCHANT with the goods they ship, and the Colonial and Foreign Markets they supply.

STEAMSHIP LINES arranged to advise the Ports to which they sail, and indicating the approximate sailings;

PROVINCIAL TRADE NOTICES of leading Manufacturers, Merchants, etc., in the principal provincial towns and industrial centres of the United Kingdom.

A copy of the current edition will be forwarded, freight paid, on receipt of Postal Order for 20s.

Dealers seeking Agencies can advertise their trade cards for £1, or large advertisements for £25.

THE LONDON DIRECTORY Co. Ltd. Abchurch Lane, London, E. C.

Poultry.

A few thoroughbred Cockerels for sale: C. C. Minorcas, Black Orpingtons and Rhode Island Reds.

PERCIE JOHNSON.

An Intelligent person may earn \$100 monthly corresponding for newspapers. No canvassing. Send for particulars. Free Syndicate F112 Lockport, N.Y.

T. J. EDENS.

P. E. I. TURKEYS and Plymouth Rock CHICKEN, Fresh Stock just in.

Goodwin's SAFE SOAP, DANDIE SOAP, IVY SOAP, TOILET SOAP.

20 cases Hunter's English MARROWFAT PEAS, Full pound packets, 10c.

T. J. EDENS, 151 DUCKWORTH STREET, 112 MILITARY ROAD.

English Standard Flour, 7-lb. sacks. Manhu White Meal Flour, 7-lb. sacks. Manhu Flaked Rice, 1-lb. pkts. 50 cases Apples, 1 gallon tins, 30c. each. Cleaned Sult. Raisins, 1-lb. pkt. 20 cents. Gold Dish Ox Tongue, in glass. Gold Dish Ox Tongue, in tins. Genuine Scotch Oatmeal, 7-lb. tins.

York Hams, 26c. lb. Irish Hams. Irish Bacon, boneless.

151 DUCKWORTH STREET, 112 MILITARY ROAD.

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and shining is one of the housekeepers to do their work

For Your Jewellery

Try DESA Cleaner.

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is Kearley, of the firm of 188, Bellicorn, died there after a tedious illness, and suffered from an affection and some time ago an operation at Halifax.

Principal of the firm and was dispossessed man and will be missed by the people of his

DIED.

carefully away, yesterday, illness, Mr. J. Gush, a

husband, three sons and one daughter, and a loving husband, died at 2.30 p.m., from his late

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