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Trade may be acquired by schemes, but it can only be retained by giving the people what they require all the time.

If you are the grocer whose aim it is to retain the trade of the people—sell them the extracts they require all the time—

JONAS' FLAVORING EXTRACTS.

The distinctive qualities that have made these extracts famous will prove of the greatest possible assistance to you in building up a permanent demand for them. They lack nothing that will assist the user to secure the most satisfactory results in whatever they are used. Every bottle that leaves our factory is as perfect as the choicest and purest ingredients coupled with skilled labor and over thirty years of experience can make. Every known fruit, flower and spice is represented in them. The high standard of quality that has secured for these extracts a place in the front rank will never be lowered. When you sell or recommend Jonas' Flavoring Extracts you may rest assured you give just what is required. Looking at them from the profit standpoint—they are money-makers.

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HENRI JONAS & CO.

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You cannot invest your money to better advantage than by buying your OLIVES from us. We also have a choice lot of CAPERS (French) in four gallon kegs—send for quotations.

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