

energy and of perfect organization. A hard overseer may make his men afraid to shirk — Mr. Schwab has learned the nobler and more profitable art of encouraging every man to do his best.

MANNERS AND DRESS.

It is well for young men to obtain, at the very start of their career, some idea of the value of politeness. Some cannot be otherwise than urbane. They are born so. One can kick them roundly and soundly, and they will not refuse to smile, if it be done good-naturedly. They escape all corners by a necessity of their nature. If their souls had only corporeal volume, we could see them making their way through a crowd, like little spaniels, scaring nobody, running between nobody's legs, but winding along shrinkingly and gracefully, seeing a master in every man, and thus flattering every man's vanity into good nature ; but really spoiling their reputation as reliable dogs, by their indiscriminating and universal complaisance. There is a self-forgetfulness which is so deep as to be below self-respect, and such instances as we meet with should be treated compassionately.

Puppyism is not politeness. The genuine article is as necessary to success, and particularly to any enjoyable success, as integrity, or industry, or any other indispensable quality. All machinery ruins itself by friction, without the presence of a lubricating fluid. Politeness, or civility, or urbanity, or whatever we choose to call it, is the oil which preserves the machinery of society from destruction. We are obliged to bend to one another — to step aside and let another pass, to ignore this and that peculiarity, to speak pleasantly when irritated, and to do a great many things to avoid abrasion and collision. In other words, in a world of selfish interests and pursuits, where every man is pursuing his own special good, we must mask our real designs in studied politeness, or mingle them with real kindness, in order to elevate the society of men above the society of wolves. Young men generally would doubtless be thoroughly astonished if they could comprehend at a single glance how greatly their personal happiness, popularity, prosperity, and usefulness depend on their manners.

I know young men who, in the discharge of their duties,