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MARENTETTE  
Grocer, Chatham, Ont.

### Sending Specimens of Penmanship.

HAVING had so many calls for specimens of plain and orna-  
mental penmanship, we have decided not to send any but  
samples of plain work in the future, the specimens of orna-  
mental work requiring more time than we have to spare in satisfying  
idle curiosity. We have had a piece of ornamental work,  
which was executed by Mr. McLachlan, engraved, which will be  
sent to all who may desire it. And to those who are willing to pay  
for a piece of genuine ornamental work, fresh from the pen, we will  
send the same on receipt of 25c. or 50c. The work will be done in  
proportion to the amount of money received.

### Phonography.

THIS most beautiful and now universal art has become almost  
indispensable in the education of young men, and, once pos-  
sessed, the fortunate student will find his services at a premium  
in the commercial mart—in the capacity of correspondent, reporter,  
editor, private secretary, and, in fact, in almost every department of  
business pursuits. The acquisition of this wonderful accomplishment  
adds hundreds of dollars to his salary, and it is invaluable to every  
profession, but more especially to those who have notes, memoranda,  
and outlines of business forms to preserve.

In this particular branch of study, we take the lead of all insti-  
tutions in the Dominion, having carried on a large and successful  
class for several years, conducted by a practical teacher; and our  
students who were persevering in their studies now hold responsible  
positions, and command liberal salaries.

HORACE GREELEY says of it:—"Young men have only to master  
Phonography to make it a source of profit to themselves and their  
employers. It is an easy stepping stone on which young men may  
climb to fame and fortune more surely, perhaps, than in almost any  
other calling which is open to them. All eminent law, mercantile  
and manufacturing firms and railroad offices now employ Phono-  
graphic clerks when they can be had, and at larger salaries than  
others, however otherwise endowed, can command. There is no  
field of employment so certainly remunerative."

Mr. J. W. STREET, General Freight Agent, Michigan Central  
Railroad, Detroit, employs a Phonographic clerk, and some time ago  
found much delay in obtaining one at a salary of \$1200 a year.  
Wm. Edgar, General Passenger Agent, G. W. Railroad, Hamilton,

CHATHAM.

Ms. D. McLACHLAN.—Dear Sir:—I am more than pleased with the able and systematic  
manner in which the young man in our office, who spent a term at your College, discharges  
his duties as book-keeper. He is in every way qualified for the work he has undertaken. I  
take pleasure, therefore, in recommending your graduates to the business community, and in  
expressing to the public my opinion regarding the thoroughness of the course of instruction  
pursued in your College.

Wishing you every success, we are, yours, etc.,

H. A. PATTERSON & CO.