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THE EVENING TIMES AND STAR, ST. JOHN, N. B., SATURDAY, DECEMBER 20, 1919

ST. JOHN WORK HAS A PLACE

Christmas "War Cry" Speaks of Some Things Salvation Army is Doing.

In the Christmas number of the War Cry, the official organ of the Salvation Army, reference is made to some of the good work done here and elsewhere, as follows:

Some idea of what has been done will be gathered from the statement that during seven months (February to September) at Halifax alone, the following supplies were used in making up 150,916 welcome boxes:

Oranges	138,493
Chocolate bars	140,135
Gum	415,132
Biscuits	235,822
Peasants (pounds)	30,247
Apples	25,338
Maple sugar (pounds)	100

During the same period 442 telegrams were sent, and 15,721 letters and postcards distributed, collected and mailed; 135,704 copies of the War Cry, 3,600 newspapers and 271 pairs of socks were also given away, all being free of charge to the men or their dependents.

In four months at Quebec 11,426 welcome boxes and 709 children's boxes were provided. Of tea and coffee, 1,229 gallons were made and given away in the canteen. The telegrams sent were eighty-three, and letters and postcards mailed amounted to 9,994.

When the ships brought soldiers' families the work became more complicated. Those who have traveled at all will know how trying for a family is a sea voyage under the best of conditions, and can imagine that when a whole ship is crowded with women and children, the condition in which many are by the time the Atlantic is crossed is pitiable indeed. Relays of Salvation Army women have met the mothers as they stepped off the gangways, taken their babies, and helped them to the waiting-room. From a good beginning the work went on, experience

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adding to the efficiency of the service rendered, and the need of extension to other places being met as it arose.

Care for Relatives of Sick.

A special work has been done at St. John, where Mrs. Easton Condie & Co. have been taken ill on the voyage and have had to go into hospital on arrival, and providing accommodation for mother, father, or both, and other children when it was a child who was affected. The splendid soldiers' hostel opened in this city is excellently adapted for such work.

For instance, the wife of a military lieutenant was taken from the ship to the hospital, and remained there for four weeks. The lieutenant, who was a father of three children, was unable to find rooms in the city, came to the hostel late at night, where accommodation was found for them, and Mrs. Condie gave special attention to the children. Upon the wife leaving the hospital she was taken to the hostel, where she remained until able to proceed on her journey home.

When there were such cases there, a Salvationist visited the hospital daily, carrying flowers and cheering up the patients. Sometimes these sick relatives died. A sister was then on hand to at-

tend to the details of the funeral, to comfort the sorrowing relatives and place flowers or a wreath on the grave.

Another case was that a young man and his bride who had left England, undoubtedly, with great hopes for the future. On the voyage across the young wife was taken sick and shortly after arrival died in hospital. Salvationists comforted the bereaved husband, and later a letter reached the officer in charge of the hostel expressing the man's deep gratitude for the kindness shown to him in his sorrow.

SUCCESS DUE TO JUDGMENT

Fine Philosophy of Theatrical Partner of Francis Gould—Alfred Butt Retires—Amusement Proprietor Going Into Politics Speaks of "Luck."

Alfred Butt, theatrical manager of Francis Gould, proprietor of London theatres, and who soon will retire from the stage world to enter the political arena, says in The London Weekly Dispatch:

"The man who would deny the existence of luck is foolish. More foolish still is he who maintains that the successful business man owes the position he has won to luck. Since the editor asked me to give my opinion on this subject of luck I have been trying to collect evidence."

"One man to whom I spoke confessed having known another man who was lucky, at least so the other man had averred of this other man. He was so confident that he was born under a lucky star and that he was destined to be lucky that he spent half of his life telling people of things that were going to happen, and the other half of his life he passed in the workhouse. The most of us, I am afraid, would find it up in a similar way if we depended for an existence upon openings that chance might feel disposed to give."

Luck for "Other Fellow."

"Luck, as others see it, may be described in general terms as an abstract element which pays particular attention to the man who is on the point of accomplishing or who has just accomplished something. This easily might have been done by another fellow if the other fellow had had the same chance. In other words, luck is everything that turns out right for the other fellow. That other fellow seems to have developed an extraordinary power for attracting luck. It follows him home as a dog follows his master and sits on his doorstep waiting for an invitation to walk in."

"I have yet to meet a man who works on practical lines who gave any credit to luck. He does not admit the existence of such an element in the world of business. People who win at cards are considered to be lucky, yet how often do you find the lucky ones putting forward every conceivable argument to prove that they won as a result of the skillful manner in which they played their hands. Losers simply say anybody can win if they have the cards."

Back Horses "on Form."

"Some people back horses and sometimes win. Do they consider themselves lucky? In a few cases yes, but the majority of players, many of whom may not have seen a horse race in their lives, tell you they study form. Are we to consider those who back the wrong horses as unlucky?"

A man of my acquaintance started poultry-keeping in a small way as a hobby. His idea was to produce eggs for his home. He bought a number of chicks, and in the course of time was dismayed to find that nearly half of them were male birds. Was he unlucky? In a sense perhaps he was, but he profited by the experience, inasmuch as the next time he bought pullets. These little illustrations help to show circumstances under which luck does exist. They could be distinguished by the score, but in each and every instance it would be a case of taking a chance and hoping for the best.

"A sound business man does not take a chance in the sense that the odds against him are too infinite to measure. Before he embarks upon a scheme he has his whole plan already mapped out in his mind. He is able to calculate with reasonable limits as to how far in his project each step is going to take him. Little unforeseen circumstances may arise here and there, some may be helpful, others may retard the measured progress, but as a rule such circumstances can easily be adjusted, and in the end the scheme works out more or less as he expected."

Attributed to Fortune.

"Lookers-on, ignorant of the time spent in preparing a scheme, merely take into consideration the result, and in one voice exclaim, 'The lucky boulder!'"

"I recall the time when I introduced variety to the Palace Theatre. People who knew used to look at the bill, note the stars and make a rough calculation of the amount paid weekly for salaries. 'Why,' they said, 'the man's a fool. He's made a mistake. The house won't hold the number of people necessary to pay the salaries alone.' This very point had been thought over very carefully, and not only were we able to pay everybody in full, but at the same time show a handsome profit."

"Much to my astonishment, however, the success of the venture simply transformed me from a fool to a lucky fellow. Every day one hears of this luck. So few are able to define it to the satisfaction of all. Good luck in a man's life is being

You'll Just Love This Kitchen Range

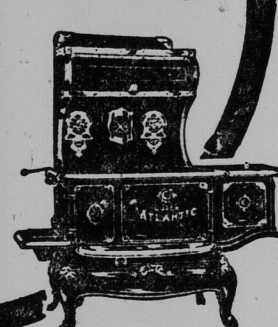
It looks so homey—so capable—and is a real ornament to the home because of its rich, handsome appearance. It is one style of

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and one that you can always rely on for cooking and baking. It has every convenience to lighten the work. Write for booklet and name of nearby dealer who can show you "Queen" Atlantic Ranges.

Lunenburg Foundry Co. Limited
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In St. John, see "Atlantic" Ranges at the store of PHILIP GRANAN



there and being ready when opportunity calls.

"What worries most people, I suppose is how to recognize opportunity when it comes. There is no label attached to it. Opportunity is merely another abstract term for something which seems to be as mysterious even as luck, but the two are as wide as the poles apart."

"To be able to grasp an opportunity one already must have a mind that is capable of seeing things as they really are. There are many who could not describe to you in a detail the objects which they have looked at day after day for years."

Point is illustrated.

"Take, for example, a very simple illustration. You have on your mantel shelf a bronze statue or a vase. Try to draw from memory that statue or vase, giving as much detail as possible, and

then compare your drawing with the original. Unless your powers of perception are keenly developed you will be amazed at the difference. But what has that got to do with opportunity? Everything. If you do not see the objects at which you look every day how can you be expected to see opportunity when it comes your way. There is no luck in that."

"Surely, in my opinion, the most priceless possession of man is his imagination. Used logically, one is able to visualize almost correctly the most elaborate and intricate schemes. I cannot conceive any business man entering upon a project without first of all visualizing what the outcome likely is to be. Past experience, the experience of others and a clear conception of facts as they are seldom, lead one astray. Every man, if he be candid with himself, will admit that he has allowed opportunity in some form or other to pass."

Ready in a minute—the minute you want it.

A cup of OXO is a little between-meal-luxury that can be served quickly and daintily.

After shopping, or when cold after an outing, at bedtime or when fatigued; indeed on any occasion—a cup of hot OXO is just the thing—it warms one through and through, and—quickly renews one's strength and vitality.

OXO is a splendid safeguard against colds, chills and sudden changes of temperature. Before going out into a cold or damp atmosphere, always fortify yourself with a cup of OXO.

A Cube to a Cup.



Prices same as before the war: 10c., 25c., \$1.15, \$2.25.

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6. 8000 controlled Canadian views to select from for illustrating—and your own line too.
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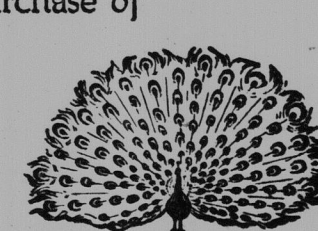
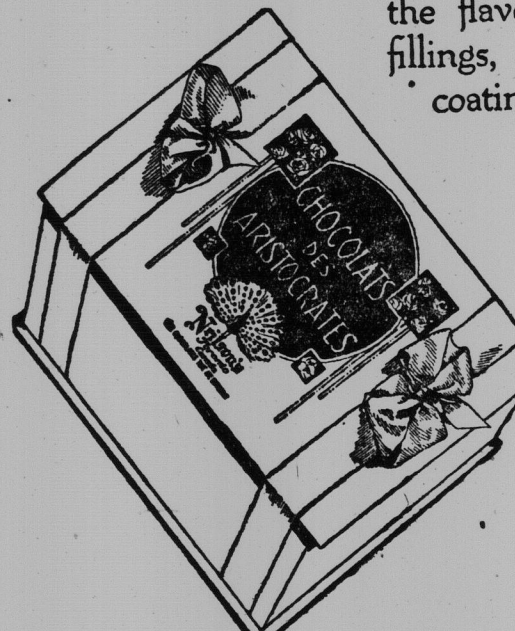
When the Tongue is Pleased the Mind is Satisfied

THE most difficult thing to set down in words is the description of a taste, because there is no word to describe taste but taste. So, when talking about the taste of Chocolates, the only way to stimulate the sensation you enjoy from eating them, is to tell you that they are luscious, or satisfying, or delicious, or that they flatter the palate, or that they have such and such a flavour.

But you cannot get real conviction about the "quality of taste" in Neilson's Chocolates except by tasting the Chocolates themselves. So we want you to go to your Druggist or Confectioner and buy a box.

Don't eat them hurriedly. Consider each piece carefully. Open a few pieces. Let your palate linger over the flavour of the coatings, the fruit, cream and nut fillings, and the blended flavour of the fillings and coatings together.

If you will do this and eat, as connoisseurs say, "with appreciation," you will get a remarkable quality of enjoyment from your purchase of



Neilson's

"The Chocolates that are Different"