

1.93 a. If a consular officer considers that very special circumstances demand his speaking on contentious issues or on matters involving questions of policy that go beyond Canadian official pronouncements already publicly made, the approval of the senior Canadian diplomatic representative if available, or of the Department must be obtained.

Approval of
Speeches

b. Advice should also be obtained whenever a consular officer is in doubt about the propriety of accepting an invitation to speak before a given organization.

1.94 When a particularly important address has been made by the Head of a Consulate, it may be useful to release to Canadian newspapers the fact that an address has been made and the more important statements contained in it. The texts of any speeches which may be considered for this purpose should be sent in good time to the diplomatic mission or to the Department.

Announcement
in Canada
of Speeches

1.95 - 1.100 - *Spare*s

1.101 Representational activities are of value insofar as they lead directly or indirectly to attainment of the objectives of the Consulate (see 1.20). Consular officers should determine the scope and nature of their representational activities by reference to this criterion.

Purpose of
Representational
Activities

1.102 a. Once the fields of major interest of the Consulate are determined, the friendship of the key officials in each of these fields should be cultivated by the officer or officers primarily concerned with the work involved. In addition to entertaining officials concerned with their field of work, consular officers should cultivate the goodwill of other representative members of the community. (See also 1.102 g). Entertainment should be commensurate with the allowances received.

Scope of
Social
Contacts

b. Since the particular objectives of Consulates will differ in detail, it follows that representational responsibilities will vary from post to post and may change to some extent with the passage of time as the objectives of the Consulate change. Also consular officers at any one post normally will have differing representational responsibilities corresponding to their special duties at the post.

c. Since there is a limit to the amount of entertaining that can be done, it follows also that consular officers will have to exercise discrimination in determining their representational duties. A reasonable balance should be maintained between entertaining which is designed to foster