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Canadian Commercial Corporation (CCC)

The CCC, a crown corporation, provides Canadian exporters with valuable assistance when they are selling to foreign governments, or to international organizations. CCC acts as a prime contractor and a guarantor for the sale of Canadian goods and/or services to the foreign customer.

CCC certifies the Canadian exporter's financial, technical and managerial capabilities, guaranteeing the foreign buyer that the terms and conditions of the contract will be met. CCC's participation can enhance a Canadian suppliers' credibility and competitiveness, which can often lead to the negotiation of more advantageous contract and payment terms.

The Progress Payment Program, developed by CCC in co-operation with Canada's financial institutions makes pre-shipment export financing more accessible to small and medium-sized exporters. The program allows an exporter to draw on a special