Ocean Pacific Industries This firm is controlled by Canadian interests and

produces latex gloves, primarily for export to North

America.

Orextrac Philippines R.T.C. Precious Metals has formed this local company

to salvage gold and other precious metals from

ball-mill residues.

R.A.A. Trading Company engaged in trading and distribution of

fertilizer, rice, corn and a variety of agricultural

supplies and equipment.

Seaform Systems Asia Inc.

This small firm from British Columbia is involved in

the rebuilding of dock piles and is pursuing a number

of major dock rehabilitation projects.

Scott Consultants and Resource Dev. Small consulting company headed by a Canadian

geologist engaged in mining geology and mineral development. The company also represents Kenting

Earth Sciences locally.

Solidbank The Bank of Nova Scotia owns a minority share which

was acquired through a debt-to-equity swap in 1987.

Solid City Inc. Joint venture involving Keeprite assembling Canadian

air-conditioners. The company has recently broken ground on a manufacturing facility which should be

operational by late 1990.

Sun Life Insurance Sun Life, wholly owned by Sun Life of Canada, is the

third largest life insurance company in the Philippines. It was established in the 1880s, making it one of the oldest Canadian investments in Asia. In 1988, their regional office moved from Hong Kong to Manila.

## **B.** Companies with Branch Sales Offices

Air Canada Maintains a small office mainly to handle to air cargo.

Canadian Airlines International Office focusing on passenger sales managed by a local

agency, Columbia Philippines.

Kidd Enterprises Resident Canadian controls this firm which represents

a number of Canadian companies in the agricultural

sector.

Lavalin International Inc. Lavalin maintains a branch office to promote

engineering services and manage ongoing projects in

the Philippines.

Philcan Enterprises Inc. Firm partly owned by a resident Canadian who acts as

a marketing representative for a number of Canadian companies pursuing projects in the Philippines and

with the ADB.

SR Telecom SR recently established an office to market rural tele-

phone equipment; completed a CIDA-funded project to provide telecommunications links to 17 towns in Bantangas Province (south of Manila); and completed a project to provide telephone services to resort hotels

near Cebu.