

Our role in international technology transfer began with IRAP's presence at various trade shows outside Canada, where we take requests for technology and offers of technology from Canadian companies seeking collaboration or technical assistance from outside Canada. From these efforts have grown many collaborative projects and agreements with foreign countries and organizations.

In summary, IRAP looks for opportunities to help Canadian industry with technology from any source throughout the world. Slide 12 shows that we still have some way to go in persuading Canadian firms to undertake R&D and to pick up and apply new technology from any source in a timely enough fashion to be competitive. IRAP will continue to be the intermediary which encourages and eases mutually profitable collaboration between publicly-funded laboratories and private sector firms, particularly small, new companies with high growth potential. We welcome the opportunity of participating in this workshop and look forward to a significant involvement in any new initiatives arising from it leading to stronger ties between the technology bases of our two countries.

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