

REPORT 4A  
88/10/21

QUARTERLY PROGRESS  
FORECAST OF KEY TARGETS

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88

FOR FY 88  
ANNUAL PLAN

LISTED BELOW ARE THE SPECIAL AND/OR UNPLANNED ACTIVITIES  
WHICH CONSUMED PROGRAM RESOURCES DURING THE REPORTING PERIOD:

POST : 602-CHICAGO

JEAN ARES, VP, INV'T PROMO'N, INVSTMT CDA SPEECH FOR THE  
IND'L DVLPMT RESEARCH COUNCIL ANNUAL MTG., CHICAGO 16MAY88.  
LUNCHEON ORGANIZED FOR 20 CHICAGO-BASED INTERMEDIARIES.  
MID-AMERICA COMMITTEE/BCNI PROGRAM, 13JUN88. 20 CEO'S FM BCNI  
VISITED CHICAGO TO PARTICIPATE IN FTA CONF. ATTENDED BY 400  
LOCAL BUSINESS REPRESENTATIVES.  
OSLER, HOSKIN & HARCOURT, TORONTO-BASED LEGAL FIRM ORGANIZED  
AN INVESTMENT/FTA SEMINAR IN CHICAGO, 10MAY88 WITH OUR  
ASSISTANCE.  
SPEECHES MADE ON FTA AS PART OF VARIOUS SEM. INCL. US DOC-  
DAVENPORT, IA 26MAY-50 PEOPLE, PROV. OF ONT. INV. SEM. DEER-  
FIELD, IL 25MAY-140 PEOPLE. U. S. DEPT. COMMERCE, ROCKFORD,  
16MAY-30 PEOPLE. PREPARED PRESENTATION FOR CROSS CDA CONF.  
ON FTA. CONF. ATTENDED BY 4 OFFICERS COVERING 8 CITIES.  
PREPARED INITIAL DRAFT FOR MARKET GUIDE FOR SELLING TO  
VETERANS ADMINISTRATION. PARTICIPATED IN PMAC SHOW WITH  
INFO BOOTH; GENERATED 16 EXPORT LEADS AND ENABLED US TO  
ACQUIRE ROSTER OF MEMBERS. SASKATCHEWAN TOUR WITH DRIE  
OFFICE. PLANT TOUR AND MEETINGS WITH CANPOTEX, IPSCO STEEL  
AND SASKATCHEWAN MINING DEVELOPMENT CORP.

905 - CHICAGO

88/10/21

UNITED STATES OF AMERICA  
INCREASED INDIRECT INVESTMENT (\$10 MILLION)  
BY U.S. BUSINESS BEHOLDERS OF INVESTMENT VOUCHERS AND VOUCHER  
BY U.S. BUSINESS BEHOLDERS OF INVESTMENT VOUCHERS AND VOUCHER FOR FY 88