

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 613-BUFFALO

001-AGRI & FOOD PRODUCTS & SERVICE  
UNITED STATES OF AMERICA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

THROUGH THE INCREASINGLY POPULAR NEB PROGRAM JOINTLY SPONSORED  
BETWEEN BUFFALO AND THE PROVINCES OF ONTARIO AND QUEBEC IDENTIFY  
NEW AND POTENTIAL PROCESSED FOOD EXPORTERS.

OBTAIN UP TO DATE LISTING OF ALL FOOD BUYERS IN 5 MAJOR GROCERY  
CHAINS.

UPDATE UPSTATE NEW YORK FOOD MARKET PROFILE.

A MINIMUM OF 10 NEW EXPORTERS INTO THE  
TERRITORY AND AT LEAST \$1-2 MILLION  
INCREMENTAL SALES.

PROVIDE MORE ACCURATE & BROADER RANGE OF  
BUSINESS CONTACTS FOR UP TO 300 NEW EXPOR-  
TERS EXPECTED TO VISIT THE POST TERRITORY IN  
NEXT 12 MONTH.

EXPANSION & UPDATING OF EXPORTERS INFORMATION  
VIS-A-VIS INFORMATION ON LABELLING, FDA APPRO-  
VALS ETC. ENABLING EXPORTERS TO BETTER MEET  
MARKET ACCEPTANCE.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 HOSTED ONTARIO MINISTRY OF AGRICULTURE PROFIT  
(FOOD) MISSION COMPOSED OF 21 COMPANIES.

EDUCATIONAL PROGRAM.

QUARTER: 2 HOSTED QUEBEC NEBS (RED MEAT) MISSION OF 13  
COMPANIES AT PLATTSBURGH, NEW YORK.

EDUCATIONAL PROGRAM.

QUARTER: 3 -----

QUARTER: 4 -----