

REPORT 4B  
87/10/28

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

POST 531-WELLINGTON

NEW ZEALAND

QUARTER: 1

011-OIL & GAS EQUIPMENT, SERVICES  
GUEST SPEAKER-NZ DIVERSIFIED FEDERATION CONFERENCE  
JULY 1987 AND SPONSORSHIPS OF CANADA DAY AT  
CONFERENCE.  
INDUSTRY SURVEY.

GUEST SPEAKER CONFIRMED - J. TILZE SHELL CANADA  
LIMITED.  
MAILED NO RESULTS TO DATE.

016-INDUSTRIAL MACHIN, PLANTS SERV.  
MARKET SURVEY OF IMPORTERS.

IN PROCESS OF IDENTIFYING IMPORTERS FOR MAILING  
LIST.

011 OIL & GAS EQUIPMENT, SERVICES  
MARKET SURVEY OF IMPORTERS

COMPLETED AND MAILED - NO RESULTS AS YET.

014-EDUCATION, MEDICAL HEALTH PROD  
MARKET SURVEY OF IMPORTERS

COMPLETED AND MAILED - NO RESULTS TO DATE.

013-CONSUMER PRODUCTS  
PREPARATION OF LIST OF BUYERS TO ATTEND TORONTO  
JEWELLERY SHOW.

PARTICIPATION IN SHOW CANCELLED DUE TO SHORTAGE  
OF TIME.

009-FOREST PRODUCTS, EQUIP, SERVICES  
INCOMING CANADIAN PULP AND PAPER MISSION  
MAY 1987

MISSION MET WITH EXECUTIVES TASMAN KAWERAU/  
NIFF KINLEITH/AUCKLAND AND BRIEFED ON FUTURE  
DEVELOPMENTS EXPANSION PROGRAMS ETC.