

## What is the Technology Inflow Program?

If Canadian industry is to be competitive in Canada and abroad, it must embody the latest technology in its products and operate in the most efficient and effective manner. Since Canada produces only about 2 per cent of its technology requirements, the source of innovation is very often another country.

The Technology Inflow Program (TIP) promotes the acquisition of foreign technological innovation needed to develop new or improved Canadian products, processes, or services. It does this in two ways. First, it makes use of Canadian government offices abroad to locate and facilitate linkages with foreign sources of technology (TIP Post Services). Second, it can provide financial support to help Canadian organizations acquire foreign technologies relevant to their needs (TIP Fund).

## How can TIP help you?

## 1. TIP Post Services

Specially assigned staff in several of Canada's diplomatic posts abroad will:

- respond to specific requests from Canadians to identify foreign technology sources and investigate opportunities for collaboration;
- arrange for the prospective partners to be brought together to discuss the technical, commercial and legal aspects of specific technology transfers;
- provide other support as appropriate to the Canadian recipients.