DEPARTMENT OF EXTERNAL AFFAIRS

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Export and Investment Promotion Planning System

88/89 Sector/Sub-Sector Highlights Submitted by Posts by Region

Region: MIDDLE EAST

Mission: 346 BAGHDAD

Market: 305 IRAG

Sector: 011 OIL & GAS EQUIPMENT, SERVICES

Subsector: 116 MACHINERY AND EQUIPMENT

Statistical Data On Next Year Sector/sub-sector (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import) \$ 1000.00M	\$ 350.00M	\$ 200.00M	\$ 150.00M
Canadian Exports \$ 25.00M Canadian Share 0.03%	\$ 0.50M 0.00%	\$ 0.50M 0.00%	\$ 0.00M 0.00%
of Import Market			

Major Competing Countries Market Share i) 237 ITALY 000 % ii) 265 JAPAN 000 % iii) 128 GERMANY WEST 000 % iv) 577 UNITED STATES OF AMERICA 000 % v) 112 FRANCE 000 %

Cumulative 3 year export potential for CDN products 30-60 \$M in this Sector/Subsector:

Current status of Canadian exports: No Export results to date

Products/services for which there are	Current Total Imports
good market prospects	In Canadian \$
i) EXPLORATION EQUIPMENT	\$ 0.00 M
ii) OIL WELL SERVICE EQ'T.	\$ 0.00 M
iii) PIPELINE EQUIPMENT	\$ 0.00 M
iv) NATURAL GAS RELATED EQ'T.	\$ 0.00 M

Projects or portion of projects which are still in the planning stage and for which Canadian companies might have reasonable prospects.

i) Project Name: IPSA II - IRAGI PIPELINE ACROSS SAUDI ARABIA

Approximate Value: \$ 2000 M Financing Source: 012 DOM

For further info. please contact:

EMBASSY