

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 4TH QUARTER OF 1986 (B64)

Summary for POST: Warsaw

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)	
	CANADA-BASED		LOCALLY-ENGAGED				
	TRADE	NON-TRADE	TRADE	NON-TRADE			
		%	%	%	%		
A. Servicing Export Enquiries	from Canada	10.0	0.0	17.5	0.0	0.45	290 (Enquires)
	from Territory	3.0	0.0	4.0	0.0	0.11	86 (Enquires)
B. Export Promotion Projects and Events		25.0	0.0	31.0	0.0	0.87	296 (Projects/Events)
C. Other Trade Development Activities		10.0	0.0	14.5	0.0	0.39	
D. Promotional Projects		17.0	0.0	19.5	0.0	0.56	2 (Fairs/Miss/Conf.)
E. Servicing Investment Development	from Canada	0.0	0.0	0.0	0.0	0.00	0 (Enquiries)
	from Territory	0.0	0.0	0.0	0.0	0.00	0 (Enquiries)
F. Service to Government	External Affairs	9.0	0.0	2.5	0.0	0.14	73 (Reports)
	OGDs,Provinces,ETC	1.0	0.0	1.0	0.0	0.03	23 (Contacts)
G. Administration	Program Management	11.0	0.0	9.5	0.0	0.30	
	Leave,Professional Dev.	3.0	0.0	0.5	0.0	0.04	
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Total TID Program		89.0	0.0	100.0	0.0	2.89	
H. Other Programs		11.0	0.0	0.0	0.0	0.11	
Canadian Business Visitors:	23						
Local Business Visitors:	21						
Trade Officers:	3						
Non-Trade Officers:	0						

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS