


Established  1896.

**THE  
ESSEX UNION**  
INSURANCE COMPANY, LIMITED.

*Bankers:*  
**THE BANK OF ENGLAND.  
THE LONDON CITY AND MIDLAND BANK, LIMITED.**

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**FOR REINSURANCES**  
Foreign Fire, Burglary, Workmen's Compensation,  
Fidelity Guarantee, Motor Car, Third Party, etc.

**HOME FIRE BY TREATY ONLY.**

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*Directors:*  
SIR HAROLD ELVERSTON, M.P., Chairman.  
CHARLES DAVIDSON, Esq.    EVAN HAYWARD, Esq., M.P.  
ALDERMAN A. H. SCOTT, J.P., L.C.C.

General Manager - - - CHARLES H. TRENAM.  
Fire Manager     - - - HARRY L. SMATHERS.  
Secretary         - - - F. CECIL BARLEY.

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**Head Office:**  
**9 & 10 GEORGE YARD, LOMBARD STREET,  
LONDON, E.O., 3.**

TELEPHONE: AVENUE 7565.    TELEGRAMS: "ESUNINCO GRACE LONDON."

BUSINESS FOUNDED 1795  
INCORPORATED IN CANADA 1897

**American Bank Note Company**  
ENGRAVERS AND PRINTERS

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**Bank Notes, Bonds, Municipal  
Debentures, Stock Certificates,  
Cheques and other Monetary  
Documents**

Special Safeguards      Work Acceptable on  
Against Counterfeiting    all Stock Exchanges

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**Head Office - OTTAWA - Fireproof Buildings**

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Bank of Ottawa Bldg.	19 Melinda St.	Union Bank Bldg.



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Big Production**

Is via the Training, the Service and the Co-  
operation given through our own

FREE SALES COURSE  
PROSPECT BUREAU  
BULLETIN SERVICE,  
ADVERTISING and  
ALL ROUND SUPPORT

**YOU** { Travel without expense,  
Are better equipped for the journey,  
Sure of getting there, with the

**CANADA LIFE  
ASSURANCE CO.**

Home Office - Toronto



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Results secured during the past year re-affirm the position of the Sun Life of Canada as the leading life assurance organization of the Dominion.

It leads all Canadian Companies in annual New Business, Total Business in Force, Assets, Surplus Earnings, Net Surplus, Premium Income, Total Income and Payments to Policyholders.

Fair-dealing and progressive business methods are the foundations for the Company's phenomenal growth.

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**SUN LIFE ASSURANCE  
COMPANY OF CANADA  
HEAD OFFICE - MONTREAL**