



TRAVELING SALESMEN

Earn BIG SALARIES

From \$1,000 to \$10,000 a year and expenses. If you want to enter the easiest, best paid profession in the world, our free catalogue "A Knight of the Grip" will show you how. We place hundreds of our graduates in good positions with the best firms all over the United States and Canada. Write (or call) for particulars today.

Address Dept. 252 National Salesman's Training Association
Chicago, Kansas City, New York, Minneapolis, San Francisco.
Write nearest office.

To introduce our Sheet Music, we offer 100 New York's most popular songs, with music, for 10c. postpaid. Porter Music Co., 62 Astor St., Newark, N. J.

NORDHEIMER

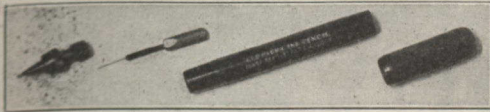
PLAYER PIANO

ESTABLISHED 1840

CAN BE PLAYED IN THE ORDINARY WAY ON THE KEY-BOARD, AND ALSO BY INSERTING A ROLL OF MUSIC. BRINGS WITHIN THE REACH OF EVERY PERSON—EVEN THOSE WHO CANNOT PLAY THE PIANO—THE WORLD'S FINEST MUSIC, AND TAKES THE PLACE OF THE SILENT PIANOS IN MANY HOMES.

15 KING EAST

The One Best Gift for Xmas
JUST FOUR—NO MORE



Squint at this—you admire ingenious, practical things.
The Secret of the Success of our

FAMOUS \$1 BLACK BEAUTY INK PENCIL

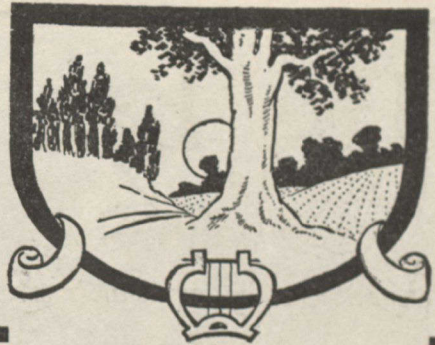
Is Simplicity—Just Four Parts

counting the cap. Yet it fills quicker than a lead pencil sharpens, holds more and writes easier and better than the highest priced fountain pen. It can't get out of order, can't leak, splutter, flood or choke up. Made to wear like iron. Manifolds like magic. Order to-day and begin to enjoy your work. Money back if dissatisfied. We also make the Red Pigmy Ink Pencils made famous by us, the world over. Send for booklet now. All Pencils neatly packed in gift boxes.

THE NEW IDEA FOUNTAIN PEN CO.

Dealers Write Us.

DEPT. 012, CORNING, N.Y.



Finest Pianos in Canada sold on such purchase terms that every home may own one.

WE want you to know more about the New Scale Williams Pianos—what magnificent instruments they are—and WHY. Our free booklets give these facts—tell what famous pianists, teachers, singers, colleges and schools think of these faultless pianos. And they are FACTS that you should know about the

New Scale Williams Piano

Let us send the booklets and show you how you may have any style of the New Scale Williams Piano—grand or upright—and pay for it on our new purchase plan. Cut out the coupon and mail to us to-day.

The Williams Piano Co., Limited
OSHAWA, ONT.

Please send me, free of all cost, booklets descriptive of the New Scale Williams Piano and special easy purchase plan.

Name.....
Address.....
T.C.M.