

parties before making purchases for the Spring season. Wherever machinery is used it should be overhauled by an expert, and necessary alterations made; consider the cost of the skilled mechanic and assistant in charge of the machine, and if found unprofitable, exchanges either at printing office or bindery for up-to-date apparatus should be made without delay. Many of the failures in the printing and bookbinding line during the past year have been brought about by using obsolete and old fashioned machinery." So, too, the bookseller who allows old stock to load up his shelves instead of clearing them out at reduced prices will also make a mistake.

### BEST SELLING BOOKS IN JANUARY.

#### MONTREAL.

1. "Janice Meredith."
2. "Red Pottage"
3. "A Lunatic at Large"
4. "Richard Carvel"
5. "The United Kingdom"
6. { "Impressions of South Africa"
- { "The Transvaal from Within."

#### ST. JOHN, N. B.

1. "Richard Carvel."
2. "The Orange Girl"
3. "The Sky Pilot"
4. "David Harum."
5. "Kit Kennedy."
6. "No. 5 John Street."

#### OTTAWA.

1. "Kit Kennedy."
2. "Builders of Nova Scotia"
3. "Via Crucis."
4. "Parson Kelly"
5. "The Transvaal from Within"
6. "The Habitant."

#### HALIFAX

1. "Janice Meredith"
2. "Chronicles of Aunt Minerva Ann."
3. "Red Pottage"
4. "The Boer War"
5. "Britain and the Boers"
6. "The Red Rat's Daughter."

#### WINNIPEG.

1. "Red Pottage"
2. "Janice Meredith"
3. "The United Kingdom."
4. "Impressions of South Africa"
5. "Oom Paul's People"
6. { "The Sky Pilot"
- { "Via Crucis."

#### ENGLAND

1. "Red Pottage" (Arnold, 6s.)
2. "The King's Mirror" (Methuen, 6s.)
3. "Stalky & Co." (Macmillan, 6s.)
4. "The Human Boy" (Methuen, 6s.)
5. "A Corner of the West" (Hutchinson 6s.)
6. "One Hour and the Next" (Methuen 6s.)

#### SCOTLAND

1. "The Transvaal from Within" (Heinemann 10s net)
2. "Red Pottage" (Arnold, 6s.)
3. "Gillian the Dreamer" (Labaster 6s.)
4. "The Last Boer War" (Kegan Paul 2s.)
5. "Impressions of South Africa" (Macmillan 6s.)
6. "Studies of the Portraits of Christ" (Hodder, 6s.)

### NEW BRITISH BOOKS.

London, January 31, 1900.

THE coming fiction by popular writers promises to be as abundant as ever. I have compiled a list of the tales now running serially in the principal magazines. The novels will not appear until the Autumn, or later, but, as they are written by authors whose books usually circulate in Canada, you will know what you may expect:

- "The Strong Man," by Robert Barr. Windsor.  
 Tommy and Grizel, by J. M. Barrie. Scribner's  
 "The Alabaster Box," by Sir W. Besant. Leisure Hour  
 "The Woman of Death," by Guy Boothby. Royal.  
 "Life's Trivial Round," by Rosa N. Carey. Girl's Own  
 "The Half Hearted," by John Buchan. Good Words.  
 "Long Live the King," by Guy Boothby Windsor.  
 "The Bath Comedy," by Egerton Castle. Temple Bar.  
 "Of Royal Blood," by W. Le Queux. Chambers  
 "The Isle of Unrest," by H. S. Merriman. Cornhill.  
 "The Flower of the Flock," by W. E. Norris. Temple Bar.  
 "The Hosts of the Lord," by Flora A. Steele. Pall Mall.  
 "The Married Miss Binks," by John S. Winter. Woman At Home

New novels now in the press, or just out, are Winston Spencer Churchill's "Savrola: A Tale of the Revolution in Laurania"; "The Waters of Edera," by Ouida; "Yeoman Fleetwood," by M. S. Francis; "The Lost Continent," by Cutcliffe Hyne; "The Seafarers," by Bloundelle Burton; "The Unchanging East," by Robert Barr.

#### MISCELLANEOUS.

Mr. Arthur Goodrich is publishing with Messrs. Pearson a popular history of South Africa.

Mr. John Glyde has written a biography of Edward Fitzgerald, famous for his "Rubaiyat" of Omar Khayyam.

There is a prospect of a new book by Mr. George Meredith during the Spring. It is understood to be verse, not a novel.

There has just appeared the first number of a "Monthly Guide to Periodical Literature." It aims at being an index to all current literature.

"Tennyson as a Religious Teacher" is the title of a volume by Mr. Charles F. G. Masterman, which Messrs. Methuen are about to publish.

The biography of Coventry Patmore has now been finished, and should be out by

March. The material which the poet left included a diary that he had kept for some years. There were other papers, too, yielding chapters of autobiography and much interesting correspondence. Patmore was in touch with most of the literary chiefs of his time—with Newman, Manning, and other celebrities.

### TRADE NEWS.

At a meeting of the creditors of Rowsell & Hutchison, Toronto, February 8, Mr. Clarkson, the assignee, read a statement of the condition of the estate, showing liabilities of \$22,000 and nominal assets of about \$18,000. Messrs. Alex. Buntin, Brown and McInnes were appointed inspectors, and were instructed to wind up the estate or to make any disposition of it which would best secure to the creditors a reasonable dividend upon the amount of their claims. The creditors are almost entirely Canadian houses.

Andrew B. Clark, of Clark Bros. & Co., wholesale stationers, Winnipeg, died, much regretted, last month. Mr. Clark was the senior member of the firm, Mr. Douglas A. Clark and one other brother, now in the east, constituting the company. Deceased leaves a wife and one child. The body was sent east for interment at Montreal, where only last Spring Mr. Clark conveyed the body of his father, who died suddenly in Winnipeg.

The wholesale booksellers and stationers section of the Toronto Board of Trade elected these officers for the present year: Chairman, W. J. Gage, deputy chairman, Richard Brown; secretary-treasurer, Edgar A. Wills; executive committee, H. L. Thompson, president the Copp, Clark Co., G. R. Warwick, of Warwick Bros. & Rutter, A. S. Irving, president Toronto News Co., D. A. Rose, of the Hunter, Rose Co., Rev. William Briggs, of the Methodist Book Room. Mr. Irving was nominated for the council. Messrs. W. P. Gundy and George Spence were elected members.

#### TRADE AT WINNIPEG.

The usual sale of fiction for the month has been somewhat curtailed by the almost insatiable demand for everything pro and con on the South African question. Anything in the shape of reliable maps find ready sale.

The Consolidated Stationery Co. are settled in their new quarters. They lost considerable of their reserved stock in the fire which occurred in their old premises just as they were moving, loss covered by insurance.