

Classified Advertisements

PROFESSIONAL

J. A. GREAGHAN, LL.B.
Solicitor, Notary

MONEY TO LOAN
Morrison Bldg., Newcastle

DR. J. D. MacMILLAN
DENTIST

Over H. S. Miller's Store
Telephone 78

DR. J. E. PARK, MD. CM.

Physician and Surgeon
Office at Residence, formerly the R. R. Gail Property
Office Phone 188

LAND SURVEYOR AND TIMBER CRUISER

R. MELROSE, D. L. S.
Care Moody & Co., Ltd. Tel. 7

BUSINESS MEN

are just as anxious to discover and employ well trained help as young people are to secure good positions.

No better time for entering than just now.
Catalogue and Rate Card to any address.

S. KERR
Principal

Very Few Graduates of FREDERICTON BUSINESS COLLEGE

make less than twice the cost of a course including board, during the first year after graduation.
NOT MANY INVESTMENTS make so good a return.
NEW CLASSES started at the beginning of each month. Send for full particulars. Address,
W. J. OSBORNE, Principal
FREDERICTON, N. B.

On Public Wharf

Lime, Cement, Fire-Clay, Land Plaster, Hard Wall Plaster, Fertilizer, Slag, Sewer Pipe, Hay, Straw and Coal.

Orders taken at store and promptly delivered.
STOUGHT MERCANTILE CO., Ltd.
Phone 45

Telephone 235

For Your **MEATS and GROCERIES**

LENT is in and so is FISH which we handle a big quantity of and ask small prices for

Meats, Pork, Sausages, Smoked Meats.

ALL KINDS OF Fresh and Salted Fish

I have pleased all customers satisfactorily for the last seven years and I will still endeavor to do so.

All orders promptly delivered and taken care of
Don't Fail to Give Us a Call

A. Grossman & Son

SCRIBBLERS
We have just made a stock of large scribblers. Each scribbler contains 100 pages and a fine picture of Harvard's Academy on the front cover. Price 10 cents each.



NOTICE

Public notice is hereby given that the Voters' List for the Town of Newcastle is posted at the Town Office, and that the same is subject to revision-up to and including Friday, the 14th day of April next.

J. E. T. LINDON,
Town Clerk.

March 20th, 1922
12-4

Male Help Wanted

\$5 to \$10 DAY gathering Evergreens, Roots and Herbs, in the fields and roadside; book and prices free.

BOTANICAL,
30 WEST HAVEN,
CONN.
14-2-pd.

Notice to Railwaymen

Have your Handcars changed into Motor Cars with Sylvester Improved Engine built expressly for this purpose. Sold on monthly payment plan if desired. Get our prices now.

Sylvester Mfg. Co., Ltd.
LINDSAY, Ont.

TRACTOR DRIVERS And MECHANICS

Earn Very Big Pay

\$5-\$15, per day. Huge demand every Spring and Summer. Learn this work for only \$25-\$50, at the big

Hempill Auto Gas Tractor School
163 King St. West, Toronto, Ont.
Write at once for particulars

MEN! GIRLS! Don't be "LONELY"

We get you in correspondence with FRENCH GIRLS-HAWAIIAN-GERMAN, AMERICAN-CANADIAN etc. of both sexes etc. who are refined, charming and wish to correspond for amusement or marriage if suited. JOIN OUR CORRESPONDENCE CLUB-\$1 per year \$ mo. trial inc. including full privileges. PHOTOS FREE. Join at once or write for full information.
Mrs. FLORENCE BELLAIRE
209 Montague St., Brooklyn, N. Y.

HAY, FLOUR and FEED

Quebec Hay—Best Prices
Hard Wheat Flour in bags (Also Flour in wood)

Western Oats
Cracked Corn
Corn Meal
Shorts and Bran.

We handle stock of A 1 quality and the prices are right.

Dry Cord Wood \$9.00 per Cord. Cut in Stove lengths \$10.50 per cord.

Screened Inverness and Old Mine Sydney

COAL
Best grades of coal mined in Nova Scotia. Prices are right.

E. E. BENSON
Phone 162

Blank Cartridge Pistols

Well made and accurate. Appearance is enough to scare BURGLARS, THAMPS, DOGS etc. NOT DANGEROUS. Can be used without risk or accident to woman or child. Mail Payment for 91-quantity number \$1.50. Blank Cartridges 21 cal. shipped \$2.00 at \$1.00 per box.

STAR MFG. & SALES CO.
621 Manhattan Ave., Brooklyn, N. Y.

FACTS THE PUBLIC SHOULD KNOW

A statement by the President of The Shoe Manufacturer's Association of Canada, from an address at the third Annual Meeting of the Association, held in Montreal, 1922.

The shoe manufacturing industry has been unfairly criticized by those who apparently do not understand why it is that, although hides are selling around pre-war quotations, prices of shoes still are higher than in 1913-14. Let us consider the necessary steps in the handling of a country hide from the farmer to the wearer of shoes.

Hides may be quoted at 5 cents per pound at country points, but this means a cost of 10 to 11 cents per pound to the tanner. These hides usually are collected by a small dealer, who goes about a section of country with a rig, and picks up perhaps 20 to 25 hides per week, probably from as many farmers. The average weight of such hides is about 40 pounds each and the dealer must add at least 2 cents per pound to the price which he pays, in order to cover the expenses and give him a small return for his work.

The small local collector ships hides to large dealers in the principal cities. To the prices received by the small dealer there has to be added freight and the cost of salt and salting. The large dealer must maintain a warehouse and employ men, at about the pre-war wages, to sort, by kinds, grades, and weights, the hides which arrive in mixed lots and to do other work in connection with the business. Those selections which are in small demand have to be sold at an advance of per-

haps one or two cents per pound over the price paid to the country collector, and for the better selling selections it is necessary to charge an advance of three or four cents per pound.

The tanner represents the next link in the chain. He buys hides from the large dealers and the invoice price to him is increased by about one cent per pound on account of freight, brokerage commission, and sales tax. At this stage the hide is only a raw material: it must still undergo expensive operations to convert it into leather. Tanning materials and dyes cost approximately twice as much as before the war. Machinery and most tanning supplies have to be imported and their price is increased by exchange, freight, and sales tax. Coal, which is a factor of large importance in the tanning industry, costs twice the pre-war quotation.

Tannery wages are 60 to 75 per cent. higher than in 1913-14. Overhead expenses have to be distributed over a smaller output than when leather was in greater demand; the necessary overhead cost per unit of product consequently is higher. The tanner also is required to pay taxes, at rates much higher than before the war, to the Federal, Provincial and Municipal Governments. The public ought also to understand that there is little demand at the present time for split leather for use in manufacturing shoes and the price of grain leather has to carry the major part of the cost. But notwithstanding all these factors, which in the aggregate involve a large addition to the cost of manufacture, leather from cow-hides is only about 25 per cent. higher in price today than it was before the war. The tanners have passed on to the trade the entire saving in the cost of leather which has resulted from the reduced price of hides. Moreover, if hides were given to the tanner free, it would not be possible under present conditions to reduce the price of shoes to the public by more than \$1.50 per pair, even in the case of shoes which retail at from \$6.00 to \$7.00 per pair. Working shoes of good quality can now be purchased by the public for \$4.00 to \$5.00 per pair. If there were a demand for split leather boots as was the case before the war, these could be purchased for much less.

All the great number of items in the shoe manufacturers' costs are much higher than in 1913-14. Many still are doubled. Labor costs 50 per cent. or more above the pre-war rates. Fuel costs much more. Taxes add still further to the shoe manufacturers' costs. Distribution expenses are higher and travellers in many cases have to make several calls where formerly one was sufficient.

Children Cry for Fletcher's CASTORIA

Fletcher's Castoria is strictly a remedy for Infants and Children. Foods are specially prepared for babies. A baby's medicine is even more essential for Baby. Remedies primarily prepared for grown-ups are not interchangeable. It was the need of a remedy for the common ailments of Infants and Children that brought Castoria before the public after years of research, and no claim has been made for it that its use for over 30 years has not proven.

What is CASTORIA?

Castoria is a harmless substitute for Castor Oil, Paregoric, Drops and Soothing Syrups. It is pleasant. It contains neither Opium, Morphine nor other narcotic substance. Its age is its guarantee. For more than thirty years it has been in constant use for the relief of Constipation, Flatulency, Wind Colic and Diarrhoea; allaying Feverishness arising therefrom, and by regulating the Stomach and Bowels, aids the assimilation of Food; giving healthy and natural sleep. The Children's Comfort—The Mother's Friend.

GENUINE CASTORIA ALWAYS

Bears the Signature of

Chas. H. Fletcher

In Use For Over 30 Years

THE CENTAUR COMPANY, NEW YORK CITY

New Perfection Oil Heater

AN extremely handy Heater, scientifically perforated so that it will radiate the very most possible heat and not smoke. This Heater is quite handy in any home and very economical. **Try One!**



\$7.50

STOVES RANGES PLUMBING

B. F. MALTBY,

Phone 121

Newcastle, N. B.

MURINE You Cannot Buy New Eyes

FOR YOUR EYES

See your Eyes Clean, Clear and Healthy. Write for Free Eye Exam Book. Murine Eye Remedy Co., 9 East Ohio Street, Chicago

leathers used in the finer lines of shoes are supplied from other countries. But it is equally true of these finer shoes, as of shoes made from side leather, that they are being sold by the manufacturer at prices as low as such footwear can be made to sell at, under present conditions, and that the manufacturers' profits, if any, are exceedingly small.

A. D. FARRAH & CO.
For the Shoe Mfg's Ass. of Canada

How to Grow New Skin!

Nothing is more wonderful than the human skin. It breathes through tiny mouths called pores. If it is kept whole and strong it improves the entire bodily health.

Those who know most about the complex structure of the skin appreciate the care that must be taken in deciding what is the safest, purest and best dressing to apply in time of accident or disease.

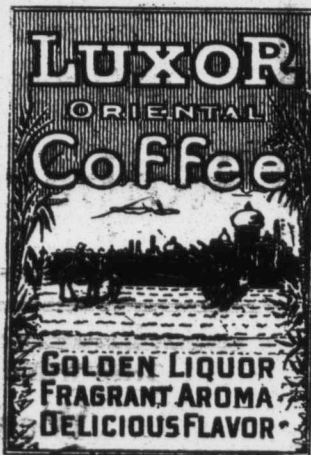
Much scientific thought and experiment was expended in the search for an ideal natural healing substance, but it has actually been found at last, in Nature's own storehouse of medicinal herbs.

Never in the world's history has there been another preparation like zam-buk. Amongst other virtues, it possesses that rare quality of actually growing new skin in Nature's own way.

A MIRACLE BEFORE YOUR EYES.

Healing the injured and diseased tissues by this precious herbal balm is a miracle that may be performed before your own eyes. Children remember zam-buk best for its great power in soothing and healing their hurts, whilst in the treatment of eczema, ringworm, chronic sores, ulcers and poisoned sores, zam-buk powerful antiseptic and tissue-building properties ensure success; again, many thousands have zam-buk alone to thank for their complete release from torturing piles.

Differing fundamentally and in action from all ordinary ointments, zam-buk is free from animal fats and mineral compounds. It is highly refined and contains no ingredient which the skin cannot readily absorb. A fifty-cent box of zam-buk may save you dollars in doctors' bills. It is a unique preparation with a wonderfully wide range of usefulness.



Bake with BEAVER FLOUR

OBTAIN bread with that delicious home-made flavor—pies, cakes and pastry with tender, delicate, flaky crusts.

Beaver Flour is made from the finest of selected Ontario Winter Wheat combined with enough Western Hard Wheat to give it strength.

Beaver Flour is the original blended flour—and blended flour is recognized by all qualified experts to be the best flour for general baking purposes.

Don't hesitate! Try it! Sold by your grocer.

THE T. H. TAYLOR CO. LIMITED
CHATHAM ONTARIO