1920

ind entere will al-

and for-

g better. tress who

see to it bolished;

attractive

in; that

if musi-

e of the

o address Bridget

ressed as

t makes

are more

eir work

of good

that re-

e of the

to make

on thing not bake

1e whole

ould be

for con-

et girls

ow next

: and its

at they

ilure of

y there s! Not

affairs

it is a

ut this

ought

ucation,

is not

s there House-

league

attrac-

vant is

ant or

notice,

works

r with

tors at

d Miss

by the

method

ilts. I

f when similar

in the

rice on 7 raise

but we

e lofty

honor-

of the

n the

se and

friends

s, the

ful as

th dis-

home

oughts

ids in

House-

Education Out of School

By W.A. McIntyre, LL.D.

school were required in Canada. and the United States—schools for children and schools for adults. There are things that cannot be done in the ordinary day schools, and unless they are done by some other agency our civilization is imperilled.

Among the schools for adults the following are typical. (1) For workers in departmental stores. (2) For factory workers. (3) For workers in rural com-(4) For non-English citizens. (5) For fathers and mothers. The nature of the work to be done in each of these schools and the plan of organizaton can not be determined accurately without trial and experiment, but it is not difficult to give a general outline that may serve as a suggestion.

The Department Store

Here there are hundreds of young people from fifteen to twenty-five years of age. They have to wait on the public. They should therefore be intelligent, courteous, refined and well-informed regarding the wares they have to sell. It is a pleasure to meet at the book counter a young lady who knows books, authors and publishers. It is an equal pleasure to find at the flower counter one who knows the bulbs and flowers as if they were her friends. A greater pleasure still it is when a young lady is welldresed, well-spoken, free from affectation and paint-powder, and cheerful in her

All of these bright young people are in the store for a few years. Then they leave to take positions in homes. What opportunities have they to prepare themselves for their life-duties?

To meet the problem, it is proposed to establish in the departmental stores classes of instruction open to all clerks. Such classes can be held during the regular hours of the day, each clerk being relieved for a few periods each week. The following outline of study is suggested.

(1) Lessons on Salesmanship. The management of the stores will naturally see that these are given. They include lessons in receiving, arranging and displaying goods. Lessons on manufacture and quality of goods. Lessons in selling -including such a wide range of topics as selecting goods to meet customers' like. There lessons should be arranged needs, and fitting—in such departments to meet the needs of both men and as boots and shoes, millinery, dressmaking and the like. In such departments should be a good adviser than a good sales-girl.

These are not only necessary to salesmanship, they are necessary for those who are later to become wives and mothers and members of society. It is important to know how and what to read, how to speak, how to meet people, how to dress, how to behave on the cars, on the street, in a public gathering. Above all is it necessary for a salesgirl to be so gently-mannered and courteous as to commend the store to the customers. Often one goes back to a store, or keeps away from it because of the clerks. Care of the person, language, voice, manner, dress are factors in inducing or preventing custom. One doesn't care to buy goods from a girl who chews gum. It will clearly pay employers to relieve their clerks from duty for a few hours each week, to take lessons in behavior.

(3) Lessons in home occupations—such as cooking, ornamentation of the home, care of children, first aid. The list may be indefinitely extended. It may be thought that this is not part of an employee's duty, but it surely is not right that any young lady should for five or six years shut herself away from home life and then plunge into it without preparation. It will cost something to give such instruction of course, but this should be considered as part of an over- age of the mare?" shouted the barrister. head expenses An employer who arranges for such instruction will have replied the witness .- Tit-Bits.

HEN Dr. Suggalls visited Western no difficulty in getting good employees. Canada last year he said among He will save money by spending it for other things that two kinds of such a purpose.

(4) General education—in English composition, art-as may be necessary.

All of this work is profitable and possible and the day is coming when in every large store there will be schools of instruction. Smaller stores will continue for the same purpose. It will be easy to find in the staffs of the stores competent instructors.

Factory Hands

The instruction of these will be somewhat similar to the last,

(1) Technical instruction—related to the work in which they are engaged.

(2) General Education—English, mathematics, science and history as may be necessary.

(3) Civic duties as citizens, as partners in industry. Most of the troubles in trade and industry are due to ignorance and suspicion.

(4) Department-Every factory hand looks towards promotion. His chances are small unless in speech, manner and general behaviour he commends himself to his employers and to the public.

In most factories specialization is carried out to a wonderful degree. It takes over thirty-six operatives to make a pair of boots. Each one of these is likely to become narrow in his outlook and sympathy. A broad course of instrucis necessary to offset the evil of the present system. It has been found that the large factory is not a good place to train apprentices, unless instructional classes are pro-Where instruction is carefully given the unanimous testimony is that the employees adopt a new attitude to their work. There is a great difference between an intelligent workman and a

For non-English Citizens The night schools have been doing a good work among these, but night schools are not organized in many places. In every non-English community there can be provision made in the winter months

for teaching.
(1) English language—speaking, reading, writing.

(2)—Canadian history and Govern-

(3) The elements of household management, care of stock, agriculture, and the

The schoolteachers, the doctors and the it is more necessary that the clerk best mothers of the districts can be instructors. It is just as necessary to keep a school of this kind going as it is to (2) Lessons in speech and behaviour. teach the children in the day school. Each school has its own function to perform.

School for Parents

It is not necessary to elaborate on this here. In the effort to get elementary education, established, schools for parents have been overlooked. Conferences between teachers, parents and others specially qualified, would be of great value. Such topics as health, private and public morals, public entertainments, reading, recreation, occupation of children out of school, might all be discussed. It is clear that education is so broad that no one person alone can direct it. All the institutions of civilization must co-operate in their effort to shape young lives right. Hence conference. The idea that education is ended when one leaves school must give way to the idea that it is a never-ending process, demanding the attention of every good citizen. In choice of clothing, sewing and repairing, the ideal community everybody teaches and everybody goes to school.

GOOD TESTIMONY

A good tale is told of how a simple country fellow silenced a barrister. It was the question of the age of a mare.

"How do you know that such is the "I had it from the mare's own mouth,



Westclox America - trim, alert. honest

THE America paved the way for Big Ben's success. Thirty-four years ago it was the only Westclox alarm. It entered the field as the unknown product of an unknown maker and pushed to the front on sheer merit.

Bringing out other Westclox did not dim its success. America still tops the sales record.

Trim, alert, honest, this clock laid down a policy which has stood the test of time. A policy all Westclox follow—quality.

We are proud of America and of the construction principle that America pioneered which stands back of Westclox success: needle-fine pivots of polished steel that reduce friction. Westclox, on the dial and tag is the mark of a faithful timekeeper.

Western Clock Co.—makers of Westclox La Salle and Peru, Ill., U.S.A.



CLARK'S **PORK & BEANS**

Will Save the Meats

And Give Just as Much Satisfaction and Nourishment

W. CLARK, Limited: Montreal

CANADA FOOD BOARD—License Number 14-216

DIME brings five SELECT COLORED PICTORIAL POST CARDS British Columbia's Wonderful Scenery including Famous Canadian "Rockies." Real "Beauties." Walter Bailey, 856 Eleventh Ave. East Vancouver,



is laid ve so

es she starwell