

of exporting Canadian-made woodworking machines to California. These seminars were designed for Quebec and Ontario firms. In the first - on millwork products - sixteen of a total of twenty firms were from Quebec. In the second - on woodworking machines - five of the eight participating companies were from Quebec. These examples illustrate the interest shown by Quebec firms in our initiatives to increase Canadian exports on the US market, especially in the West Coast region.

Services Provided by our Consulates in the United States

Our consulates in the United States lend their assistance to many Quebec businessmen in their promotional work on the American market, and we are convinced that they are entirely satisfied with the services being provided. The comments of the Quebec officials responsible for trade with the United States and those of the commercial advisers in the Quebec delegations to the United States support this conviction. A high degree of cooperation exists between our trade expansion services and those of the Quebec Department of Industry, Trade and Tourism, and between our Trade Commissioners and Quebec's delegates in the various regions of the United States. We have not received a single complaint from a Quebec businessman in this regard.

Quality of the Relations Between Federal and Provincial Commercial Officers

Close cooperation exists between the officers of the Canadian Government who are concerned with export promotion and their counterparts in the various provinces, including Quebec. The main responsibility for the link with the provinces in this area lies with the regional offices of the new Department of Regional Industrial Expansion, but traditionally close and very active relations