

Responses to Public Consultations on Canada - Central America Free Trade Negotiations

January - February 2001

Volume II

Réponses aux consultations publiques en vue des négociations de libre-échange Canada - Amérique centrale janvier - février 2001

15	Pacifica Papers Sales Ltd Mr. Jim Bayles Director, International & Canadian Sales Vancouver BC	23 Jan. 2001	Newsprint and paper products	For	<i>(General)</i> - Sales focused on Guatemala (main client is La Prensa Libre) - Welcome any initiative which would make trade with the region easier, as we have infrastructure in place to deal with the markets and a cost effective distribution system.
16	Parent Seed Farms Ltd. Mr. Clement Hacault International Representative St. Joseph MB	22 Jan. 2001	Seed exporter	For	<i>(Trade promotion, export financing)</i> - Is to increase sales to the CA4. - Would need Canadian Government assistance in promoting our products in these small markets. - These export markets are smaller and require a lot of attention. A joint effort by Canadians is needed to make best use of time and resources.
17	Plasti-Teck Mr. Allan Lopez ON	02 Feb. 2001	Produce	For	<i>(General)</i> - Plasti-Teck is interested in importing fruits & vegetable from CentAm. - CentAm has good, competitive, quality products at cheaper price than South America & Mexico. - Minimum requirements should be established for free trade to improve Canada's economy.
18	Pollutech International Limited Mr. Richard V. Laughton President Oakville ON	09 Jan. 2001	Environmental SME		<i>(General, environment)</i> - Pollutech has a decade of experience in Nicaragua, recently teamed with SCI initiative in Costa Rica. - Working with DFAIT, EDC, CCC on an "All Canadian" environmental project.
19	Poly-Énergie Inc. M. Claude Routhier Vice-président opérations Beauport QC	15 Jan. 2001	Énergie	Favorable	<i>(Promotion, financement, concurrence)</i> - Histoire de succès au Costa Rica. - Invite à inclure dans les négociations un volet qui permettrait aux firmes canadiennes représentées par la CCC d'offrir des services aux organismes d'État ou municipaux de la région. - Avec l'aide de la SEE en plus, les firmes canadiennes pourraient concurrencer avec plus de succès contre les gros joueurs européens.