# BRITISH GOLUMBIA

Shrimp - Fresh, whole-in-shell, cooked & peeled Annual Sales Range: 10 - 50M Percentage of Sales Exported: 90% Number of Employees: 150 Type of Business: Processor, Exporter Production Period: March - November Brands: Ocean Fresh, U.S.P. Brand

# UNIKING ENTERPRISES LTD. / LIAN HUA (JV) ENTERPRISES LTD.

9275 Shaughnessy Street Vancouver, BC V6P 6R4

Contact: Francoise Tsang, Director

Gui Si Zhen, Director Telephone: 604-322-8869

Fax: 604-322-8868 Products: Sea Cucumber Skin — Salted/dried;

Sea Cucumber Meat — Frozen Annual Sales Range: 2.5 - 10M

Percentage of Sales Exported: 2%

Number of Employees: 7

Type of Business: Processor, Exporter, Trader,

Wholesaler/Distributor

### UNIPRO DISTRIBUTORS CO. LTD.

888 Malkin Avenue Vancouver, BC V6A 2K6

Contact: Jessie Kang Telephone: 604-251-5406

Fax: 604-251-2261

E-mail: unipro@pop.intergate.bc.ca

Products: Salmon — Fresh, frozen, smoked, portioned, roe, gift pack; Rockfish, Sole, Cod

Fresh, frozen, portioned

Annual Sales Range: 2.5 - 10M

Percentage of Sales Exported: 80%

Number of Employees: 9

Type of Business: Exporter, Importer,

Wholesaler/Distributor

Production Period: Year round

Countries of Interest: Asia, Worldwide

# VANCOUVER INTERNATIONAL ENTERPRISES LTD.

5660 Angus Drive Vancouver, BC V6M 3N6

Contact: Mr. Chi Fu Hu, President

Telephone: 604-264-9989

Fax: 604-264-8623

Products: Abalone - Fresh, frozen; Crab Live; Geoduck Clam - Live; Salmon - Fresh

Annual Sales Range: 0.5 - 2.5M

Type of Business: Exporter

#### VANSHIP SEAFOOD LTD.

4805 Strathcona Road North Vancouver, BC V7G 1G9

Contact: Asbjorn (Bert) Bartholsen, President

Telephone: 604-929-6757

Fax: 604-929-6757

Products: Salmon — Fresh, frozen, canned, smoked, salted/dried, portioned, roe, dressed, specialty pack, troll-caught; Pollock, Hake, Groundfish — Frozen, salted/dried, roe, dressed; Shellfish — Fresh, frozen, whole-in-shell

Annual Sales Range: 0.5 – 2.5M Percentage of Sales Exported: 80%

Number of Employees: 1-2

Type of Business: Processor, Exporter, Importer,

Trader

Production Period: February - November

Brands: ABCOS Foods Ltd.

# VECTOR INVESTMENTS LIMITED

3777 Keith Street Burnaby, BC V5I 3B9

Contact: John Hurmuses, Owner ı Gail Hurmuses

Telephone: 604-433-8534

Fax: 604-433-5453

Products: Salmon Roe - Fresh, frozen

Annual Sales Range: 0.5 - 2.5M

Percentage of Sales Exported: 80%

Number of Employees: 4-50

Type of Business: Processor, Exporter,

Wholesaler

Production Period: Year round

#### WALCAN SEAFOOD LTD.

P.O. Box 146 Heriot Bay, BC VOP 1HO

Contact: Norman W. Brown, V.P. Marketing

Telephone: 604-285-3361 Fax: 604-285-3363

E-mail: n.w.brown@worldnet.att.net

Products: Salmon - Fresh, frozen, canned, smoked, salted/dried, portioned, roe, dressed, specialty pack, gift pack; Herring — Frozen, roe,

specialty pack

Annual Sales Range: 10 - 50M

Percentage of Sales Exported: 80%

Number of Employees: 75

Type of Business: Processor, Exporter

Production Period: Year round

Brands: Walcan

#### WASHI ENTERPRISE LTD.

145 West 6th Avenue Vancouver, BC V5Y 1K3

Contact: Andrea Wargo, Administrative Assistant

Telephone: 604-875-0503

Fax: 604-875-1584

Products: Salmon - Frozen, canned, smoked, gift pack; Canadian, B.C. specialty food products

Annual Sales Range: 2 - 2.5M

Percentage of Sales Exported: 90%

Number of Employees:, 4 full-time, 10 part-time

Type of Business: Exporter, Importer, Wholesaler/Distributor

Brands: Eagle

Countries of Interest: Japan, Europe, China

#### WESTVIEW FISHERIES LTD.

6794 Wharf Street Powell River, BC V8A 1T8

Contact: Eddie Shirako

Telephone: 604-485-5991 Fax: 604-485-5991

Products: Prawns - Frozen, whole-in-shell, cooked, specialty pack; Salmon — Smoked

Annual Sales Range: Less than 0.5M

Percentage of Sales Exported: 95%

Number of Employees: 3

Type of Business: Processor, Exporter, Trader Production Period: April - December