



- Having the Small Business Administration (SBA) review a small business' capability in the event the contracting officer determines it to be 'nonresponsible'.
- Encouraging large DoD contractors to subcontract with small businesses. When a DoD contract is in excess of \$500,000 and has a potential for sub-contracting, large prime contractors must establish a plan designed to maximize the participation of small businesses and subcontractors.

The DoD's "Small Business Subcontracting Directory", a comprehensive guide which provides a list of prime contractors, their product and service requirements and their small business liaison officers, can be obtained from the U.S. Government Printing Office in Washington, D.C. In addition, the U.S. Small Business Administration produces "Small Business Subcontracting Directory" containing the same information as DoD's directory plus information on SBA's field offices in respective districts and their representatives. This directory can be obtained by contacting:

The U.S. Small Business Administration
Office of Procurement Assistance
Washington, D.C. 20416

Preaward Determination of Responsibility

The preaward survey is used for evaluating prospective contractors' competence and capability, or "responsibility". Without satisfaction on this point, DoD will not award a contract even if the company has made the best offer.

The preaward survey is done only in connection with an offer. To be found responsible, companies must be able to demonstrate that they:

- 1) have, or are able to obtain, adequate financial resources;
- 2) are able to comply with delivery requirements;
- 3) have a satisfactory performance record;
- 4) have a satisfactory record of integrity & business ethics;
- 5) have, or are able to obtain, the necessary organization; experience, accounting and operational controls, and technical skills;
- 6) have, or are able to obtain, the necessary production, construction and technical equipment and facilities;
- 7) are otherwise qualified and eligible to receive an award under applicable laws and regulations.