

Name: STC Asuzi Telecommunications Inc.
Address: 500 Fairway Drive
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U.S.A.
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- **Imports digital PBX telephones and telephone key systems from Japan and England.**
- **Parent company in England makes purchasing decisions.**
- **Has been very satisfied with Canadian sources.**
- **Prefers brochures directly from the Canadian firm.**
- **Attends and participates in the North American Telephone Association trade fair in Dallas, Texas.**
- **Reads *Telephone News* and *Teleconnect*.**
- **Trade fairs, industry publications and recommendation from personal contact aid in purchasing decision.**
- **Actively seeking sources of supply for a range of telephone key systems.**