REPORT 4 88/03/16

## QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

Page 67

POST : 436-DUBLIN

015-CONSTRUCTION INDUSTRY IRELAND

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ALL SUB-SECTORS

MONITOR AND REPORT FORTHCOMING DEVELOPMENTS RE DUBLIN DOWNTOWN TRANSPORT COMPLEX. PROPOSAL MADE BY CANADIAN CONGLOMERATE.

FOLLOW UP ON CANADIAN APPROACHES TO IRISH AIRPORT AUTHORITY CONCERNING DUBLIN AIRPORT RUNWAY EXPANSION.

ONGOING DISCUSSIONS WITH MANAGEMENT AT PARC CONSULTANTS CONCER-NING HOSPITAL DEVELOPMENTS IN MIDDLE EAST.

ASSESS AND REPORT ON GOVT PLANS TO CONSTRUCT NEW SUBURBAN RAIL LINK FROM DUBLIN CITY CENTRE TO WESTERN SUBURBS.

ANTICIPATED RESULTS:

GOVERNMENT DECISION AWAITED LATE'86. IF NEGATIVE, THERE IS POSSIBILITY THAT NEW GOVT IN '87 MIGHT REVERSE DECISION.

BETTER POTENTIAL IF JOINT VENTURE WITH IRISH CONSTRUCTION COMPANY IS ESTABLISHED.

SUBJECT TO CONSTRUCTION OF NEW HOSPITAL CONTRACTS IN MIDDLE EAST.

NO DEVELOPMENTS BEFORE 1989. IRISH TRANSPORT AUTHORITY (CIE) HAS BEEN MADE AWARE OF CANADIAN CAPABILITIES.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 FOLLOW UP ON CDN PROPOSAL TO CONSTRUCT (200 M TRANSPORTATION COMPLEX IN DUBLIN. LIAISON WITH AER RIANTA RE RUNWAY EXPANSION AT DUBLIN AIRPORT

QUARTER: 2 ASSESS STATUS OF DUBLIN DOWNTOWN TRANSPORTATION

PROJECT.

QUARTER: 3 ACCESS IRISH MARKET POSSIBILITIES FOR INSULATION

& CONSTRUCTION TECHNIQUES.

QUARTER: 4 ----

**QUARTERLY RESULTS REPORTED:** 

AS A RESULT OF CHANGE OF GOVERNMENT IN IRELAND, PROJECT HAS NOW LOW PRIORITY, FOLLOW UP BY CDN CONSORTIA MAY BE WARRANTED. CONTRACT AWARDED TO IRISH/BRITISH JOINT VENTURE.

FURTHER FOLLOW-UP SUGGESTS THAT THIS PROJECT IS NOW DORMANT. THE CONSTRUCTION SECTOR IN IRELAND IS NOW VERY DEPRESSED.

HAVE HAD INITIAL MEETINGS WITH CONSTRUCTION COMPANIES, CONSTRUCTION MATERIAL IMPORTERS. WE MUST NOW PROVIDE PRODUCT LITERATURE & RELATED MATERIAL TO KEY CONTACTS.