



To My Farmer Friends of Canada

You will remember my announcement made to you last summer previous to the issuing of my August 15th catalogue. I told you then of the big advance that was bound to come and advised you all to BUY and buy LIBERALLY of everything you were going to need in farm machinery.

Hundreds of my friends took advantage of my warning and saved even more than I promised they would. Prices in many lines advanced as much as 33 per cent. and those who waited until after the fall catalogues were out were forced to pay the advanced prices.

Now the same conditions exist to-day. Materials are becoming more scarce every day and the factories everywhere are short of help and cannot begin to supply the demand. The spring catalogues will be out about February 15th, and you can depend on it, will show another big increase in price. It's got to be. It's no longer a question of PRICE but of SUPPLY. Many of the houses will be unable to make machinery deliveries at ANY PRICE—they won't have the goods to sell. Those who are actually manufacturing their own lines are of course in the best shape, and can protect their customers to a great extent.

The agents and dealers who are obliged to BUY from the factories and then add on EXTRA PROFITS are the ones who are going to boost prices the most as they will be compelled to pay much higher prices for everything they sell than they ever did before, and even then their supply will be short.

NOW LISTEN! You farmers have nearly ALL had a good year, you have made up in price what you may have lacked in quantity. But that's not enough. A dollar EARNED is only EARNED when you can SAVE IT, and you CAN'T save it if you wait for still higher prices before making your spring purchases. The wise man is the one who will step in NOW before the first of January and BUY at prevailing prices, and not wait for the big boost that is surely coming. You can manage it somehow, and as I said before it will save you from 20 to 30 per cent. in price—and that's making real money pretty fast.

I will be frank with you and tell you now that I will be compelled to advance Galloway prices in my February 15th Spring Catalogue. How much I do not yet know, but it will be enough to make it pay you to ORDER NOW. I have just placed a big line of Engines, Cream Separators and Manure Spreaders on the floors of my Winnipeg house ready for IMMEDIATE delivery at the old prices. So long as they last you can have them, but at the rate orders have been coming in the past few weeks they will not last long.

Now give this message serious attention. Take the bull by the horns and do as the brokers do in handling your wheat—make money by buying on a rising market.

Your friend at Winnipeg,
Wm. GALLOWAY, President.

BUY NOW!

Save from 20 to 30 %

The Light Running, Close Skimming Galloway Cream Separator

Many agents and dealers will tell you that a high-grade cream separator can't be built and sold at the prices I charge. BUT DON'T BE FOOLED. They know down deep in their hearts that the reason for Galloway's Low Prices is my method of selling direct from factory without the expense of excessive profits for the many middlemen—the jobbers, agents and dealers. You needn't worry about quality—I have taken care of that in my 20 years of experience in the manufacturing of farm requirements. There are thousands of Galloway Separators in use all over the world—in the States—the Dominion of Canada—and many of the foreign countries. Every one of my machines have been sold on the 90-day re-trial-test plan with a legal binding certificate of guarantee covering them for 10 long years. I don't ask anyone to take chances on buying a Galloway Separator. I simply ask you to try it out on your own farm for 90 days. Then if it proves as finely made as the high-priced machines; if it proves the easy-running, close-skimming and sanitary separator I claim it to be—YOU KEEP IT. If it don't, you send it back, and if you have paid me any money on it I will refund it by first mail and pay the freight and hauling expenses besides.



90 Days' Free Trial

Here are My Prices Save by Buying Now

No.	Capacity per Hour	Price
4	375 lbs.	45.50
7	500 lbs.	52.50
9	750 lbs.	59.50
11	950 lbs.	67.50

Send for My New Free Cream Separator Book

If you are in any way interested in a cream separator you need this book. It is a regular Encyclopedia on the skimming question. It gives in actual figures the percentage of loss in butter fat by all the different methods of skimming; it tells you how to get the most money from your cows—how to cash in at the creamery and many other things that you should know if you are milking two cows or more. Besides this it tells about the New Galloway Sanitary Cream Separator—how it is made—why it's the machine you need—how I make so low a price—why it's the most sanitary, easiest running, closest skimming and most dependable machine possible to build. These and many other points of vital interest are given in this big book of cream separator facts, and you can have it free if you fill out the coupon and state which line you are interested in.

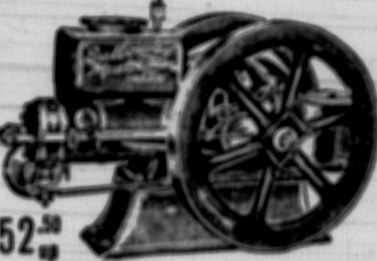
BE ONE OF THESE SATISFIED CUSTOMERS

Wm. Galloway Company of Canada
Winnipeg, Man.
Gentlemen—Just a few words about the No. 9 Cream Separator which I bought from you. It is a dandy. It runs easy and so smooth it is a joy to use. It does a very nice and clean job of skimming, and it will do all you claim for it.
Yours very truly,
PETER BOCKLER, Bremen, Sask.

Cash or Credit
Buy on the Plan You Like Best

The Great Galloway Line of Masterpiece Engines

Burns Gasoline or Kerosene
Masterpieces of power and efficiency. Large bore and long stroke. Guaranteed to develop power far in excess of their ratings. Easy to start in coldest weather and very economical in fuel consumption.



30 Days' Free Trial
CASH OR CREDIT
Try the size you like best on your own farm or place 30 days' free and then buy with a 10 year legal guarantee. My big free book tells all about it. Write for it today and take advantage of present low prices.

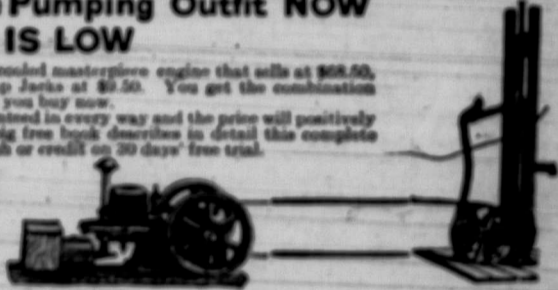
52.50 up

Buy this Complete Pumping Outfit NOW While the PRICE IS LOW

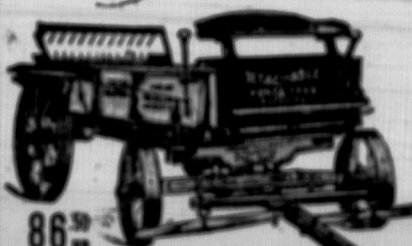
Outfit consists of my 2 1/2 h.p. air cooled masterpiece engine that sells at \$68.50, and my No. 4 Double General Pump Jacks at \$9.50. You get the combination outfit at \$74.50—a saving of \$4.00 if you buy now.

Remember the outfit is fully guaranteed in every way and the price will positively go up in my next catalogue. My big free book describes in detail this complete outfit and how you can buy it for cash or credit on 30 days' free trial.

Complete Outfit 74.50



Galloway Low Down Manure Spreaders



The Machine of Many Exclusive Patents
Lightest draft machine on the market. Double chain drive, steel leader, positive force feed, endless apron, and many exclusive patents not found on any other machine.

30 Days' Free Trial—Cash or Credit
I ship them everywhere on 30 days' free trial test. You can't afford to let your farm run down. A Galloway spreader will increase its value every year and insure your crops besides. A streak of gold follows a Galloway every year.
Send for my free book that tells all about it.

86.50 up

Get My Latest Price Book and Liberal Terms of Selling

This book tells all about the Galloway line of farm necessities. How I built them in my own factories and sell them direct with just one small profit added to actual cost of manufacture. It also tells you how to increase your profits on the farm or in the dairy; how to cash in at threshing time; how to make your cows bring home a pay check every week. This and much other valuable information is yours if you fill out and mail the coupon, being sure to check off the lines you are most interested in.

Mail the Coupon

Check the line you are interested in

Cream Separators

Gasoline Engines

Manure Spreaders

PATRIOTIC PRICE COUPON—Mail It To-day!

WM. GALLOWAY CO., Winnipeg, Man. Dept. 11
I am interested in items marked with an X. Please send me your new book of Patriotic prices.

Name _____

Address _____

The Wm. Galloway Co. of Canada, Limited
Princess and Bannatyne Sts. Winnipeg, Man.