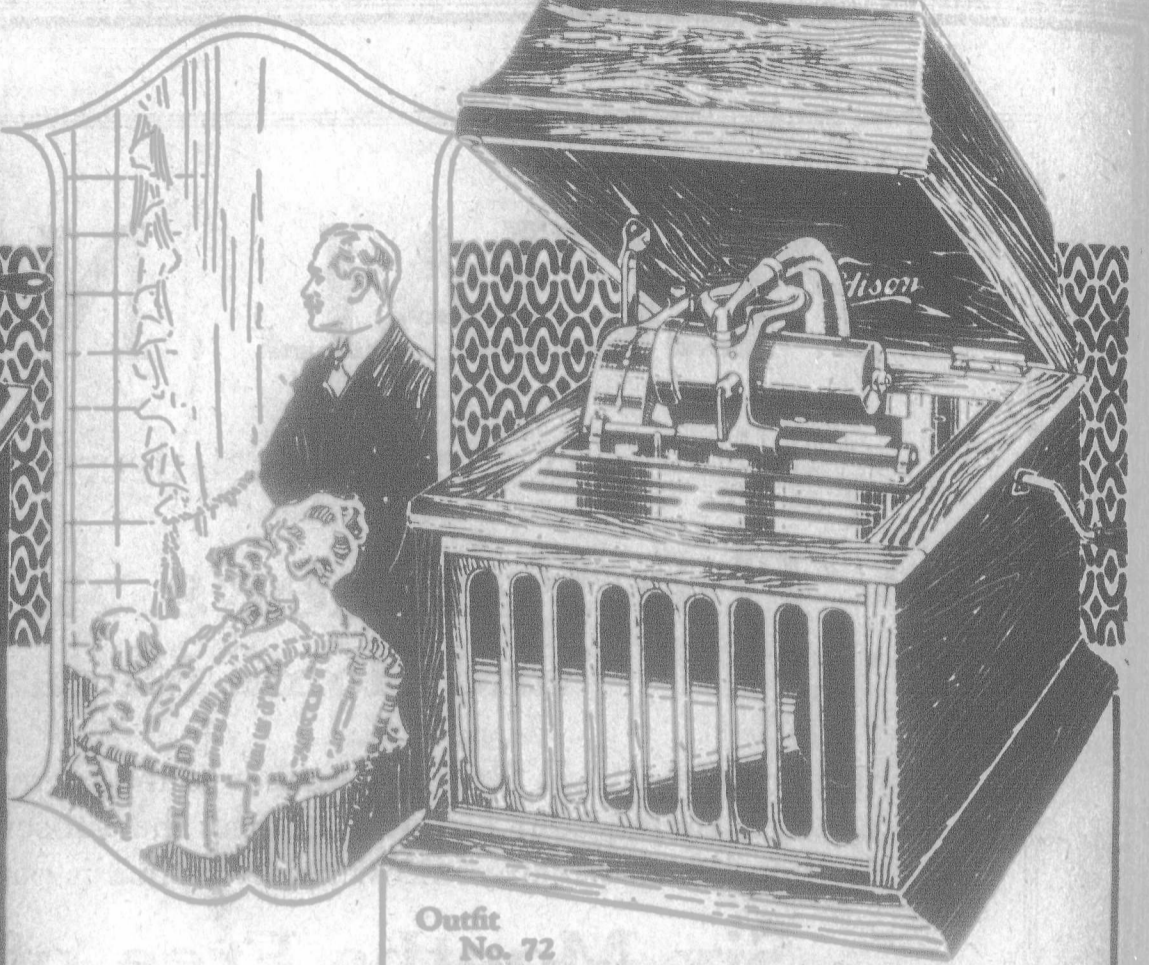


Thomas A. Edison

**Outfit No. 89** New Model Instrument and handsome record cabinet complete—two pieces. An entire phonograph outfit, just like the very highest priced instruments, and at one-fifth the price. Cabinet finished in dull brown oak to match the instrument. Capacity 80 records. Height of outfit complete, 62½ inches, width 18½ inches, length 17 inches. Price complete, with 12 Blue Amberol Indestructible 4-Minute Records, \$89.00. (See terms in coupon.)



Outfit No. 72

Latest model concealed horn instrument. Finished in beautiful golden oak—elegantly polished. 15½ inches high, 12½ inches wide, 11 inches long. Price, with 12 Blue Amberol Indestructible 4-Minute Records, only \$72.50. (See terms in coupon.)

# Free Trial First—Then Only \$1<sup>00</sup> Down

THESE wonderful New Edison Diamond Amberolas—Mr. Edison's great new phonograph with the new Diamond Stylus Reproducer, and 12 brand new Blue Amberol Indestructible Four-Minute Records sent to you on absolutely free trial. These records are included—your choice of either outfit. Entertain your family and friends with the latest song hits of the big cities, side-splitting minstrel shows, Grand Opera and Comic Vaudeville. Try it first and convince yourself of the superiority of Mr. Edison's great masterpiece.

## An Astounding Offer!

If you wish to keep Mr. Edison's superb new instrument after the free trial, send us only \$1. Pay the balance for the complete outfit in small monthly payments. (See terms in coupon below.) Send no money—just fill out the coupon below and send it to us at once. We will send either of these complete outfits immediately.

### Balance in Small Monthly Payments

Think of it—a \$1 payment and a few dollars a month to get this outfit of Mr. Edison's new Amberola. The finest and best that money can buy at much less than the price at which imitations are offered. Just fill out the coupon and send it in. No money down, no C. O. D. You pay us nothing on the instrument or records unless you decide to keep the outfit.

### Order From This Page

Of course, we do not want to ship an outfit to a person who can not afford to at least pay on easy payments (and when you get a free trial it must understood that you can afford to keep it.) Yes, no one is under any obligations to keep an outfit if it is not entirely satisfactory. If it is not just what you want for your home, return it at our expense; yes, not we, must judge what the Edison phonograph means to you and we accept your decision cheerfully and without question. ACT NOW.

Complete Stock of Foreign Records: Polish, Swedish, Norwegian, French, Finnish, Bohemian, Russian, Hungarian, German  
No obligation to buy in sending this coupon; this is just an application for a Free Trial

## F. K. Babson, Edison Phonograph Distributors

311 King Street, East, Toronto, Ontario

Dept. 198,  
U. S. Offices: Edison Block, Chicago, Illinois

338 Portage Avenue, Winnipeg, Canada

Dear Mr. Babson:—As per your offer, I should like to hear Mr. Edison's wonderful new style phonograph in my home on free trial. Send me the outfit I have checked below. If I decide to keep the outfit, I will have the privilege of the rock-bottom price direct from you on special terms. I merely agree to take the outfit promptly from the depot, pay the small express charges, and if I do not find it thoroughly satisfactory, I reserve the right to return the outfit at once at your expense. Otherwise, I will send the first payment of \$1.00 within forty-eight hours after the free trial or as soon as possible, in no case exceeding one week, and will make the monthly payments thereafter of (check the square below to the left of outfit which you wish to have as ship). The outfit is to remain your property until the last payment has been made. This offer is not open to anyone under 21 years of age. If you are under 21 ask your father, mother or guardian to fill in and sign this coupon for you.)

**Outfit No. 72** \$6.00 for 11 months and \$6.50 for the 12th month. Complete price with 12 records \$71.50.

**Outfit No. 89** \$7.00 for 12 months and \$4.00 for the 12th month. Complete price with 12 records \$89.00.

My name..... Address or R. F. D. No.....  
 City..... State..... Ship by..... Express  
 Shipping Point..... Ship by..... Occupation.....  
 Age..... Married or single..... If steadily employed at a salary please state.....  
 How long a resident in your neighborhood and your vicinity..... If there is any possibility of changing your address during the next year, what will be your next address..... \$.....