

INTRA-ACOUSTICS COMPANY LIMITED

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Keywords: Design and manufacture of complete Turnkey Noise Controlled Aircraft/Engine Test Facilities.

History: Parent Company - Industrial Acoustics Co. - N.Y. - 1951.

Subsidiaries - Intra-Acoustics Co. - Canada - 1976.

IAC Limited - England - 1958 and IAC of South Carolina - S.C. 1984.

Capability/Products: IAC's long-time well proven engineering and manufacturing capabilities allow the company to design, test and fabricate complete Turnkey Noise Controlled Aircraft/Engine Test Facilities. All activities are directed by highly experienced engineering personnel.

Design and development is supported by IAC's State-of-the-Art Aero-Acoustic Laboratory where full and scale model testing assures highest levels of performance and reliability.

Experience: IAC has pioneered, for more than 40 years, the development of Jet Engine and Aircraft Noise Suppression Systems combined with computer supported testing and data acquisition.

Current Market Activity: IAC participates in major trade shows such as Farnborough and the ASME Turbo Expo. We also pursue new business by mailing our house organ "IAC Aviation News" to industry decision makers. We are represented throughout the world by local sales agents and support such activity with company personnel.

Market Strategy: Marketing efforts focus on North America, Europe, the Middle East and to a lesser extent Australia, Asia and Africa.

Marketing efforts are directed towards users of test facilities for commercial and military aircraft/engines and engine/airframe manufactures.

Plant Size: Approximately 460,000 square feet.

Average Work Force: 850

Gross Sales: \$90 Million

Export Sales: \$35 Million

Qualifications: US DOD, NATO.

Date: August 31, 1992