

## KINTETSU DEPARTMENT STORE CO., LTD.

Address: 1-1-43, Abeno-suji, Abeno-ku, Osaka 545, Japan Tel: 06-624-1111 Telex: 05267711 KINJ	
ANNUAL TURNOVER (Period ending February 1988)	214 820 million yen
TOTAL NUMBER OF STORES	7
LOCATION OF STORES	Eastern Japan: 1 Western Japan: 6
AVERAGE ANNUAL SALES PER STORE	30 689 million yen
PROPORTION OF FOOD SALES	27%
TOTAL FLOOR SPACE	124 964 square metres
TOTAL NUMBER OF EMPLOYEES	4 197 Full-time: 3 723 Part-time: 474
YEAR ESTABLISHED	1972

Kintetsu is the 12th largest department store chain and is yet another of the "train line department stores" being established by the Kinki Nippon Railway in Osaka. Of the seven Kintetsu-operated stores, six are in the Osaka-Kyoto region and only one is in Tokyo.

Kintetsu is typical of most train line department stores in that business began in relatively modern times. The company is more of a second grade, reasonably priced department store. Kintetsu is also affiliated with four other department stores and two supermarket chains. The larger of the supermarket chains, Kinsho Stores, is a medium-size chain with 40 stores, all in the Nara-Osaka region. Total annual sales of Kinsho Stores is about ¥55 billion (1987).