

- Canadian Highways Guide

Southam Business Publications tel: (416)445-6641
 1450 Don Mills Road
 Don Mills, Ontario M3B 2X7
 Charge: \$36.95/yr. plus postage and 9% sales tax

A national listing of municipalities in Canada served directly by truck, details on each Canadian general-merchandise common motor carrier serving them, contact data on over-the-road small-parcel specialists and U.S. connecting highway carriers is provided.

- American Motor Carrier Directory

Guide Services Inc. tel: (404)955-3000
 Suite 140 - 6201 Powers Ferry Rd.
 Atlanta, GA 30329
 Charge: \$122.82/yr.

This (biannual) directory lists all known general-commodity carriers, including their terminal locations and all points served throughout the U.S., Canada and Mexico. It also contains interline gateway maps, state routing maps, and 10 territorial maps. A special section lists common motor carriers offering specialized services. Annual subscription includes a supplement, and a warehousing/distribution directory, listing warehouses and distribution services throughout the U.S.

- Official Motor Carrier Directory

tel: (312)939-1434

1130 South Canal Street
 Chicago, Illinois

This directory covers motor carriers, their terminals, equipment and insurance limits, as well as state and federal regulatory agencies, and national trade organizations related to the transportation field. A section on air carriers is also included.

- Guide to Cutting Your Freight Transportation Costs Under Trucking Deregulation

Bohman Industrial Traffic Consultants tel: (617)632-1913
 335 East Broadway
 Gardiner, MA 01440
 Charge: \$27.53

This source identifies 31 major categories of rates, allowances and discounts that ICC-certified truckers currently publish, enabling shippers to cut freight costs by up to 75 per cent. Pricing methods discussed include volume incentives discounts, LTL commodity rates, aggregate-delivery discounts, loading allowances, and reduced release value rates.