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WE WANT AGENTS IN A FEW UNREPRESENTED DISTRICTS

"WILL we get a good price for cheese this year?" "How'll butter pay?" "Are more farmers going in for Dairying?" "How have the cows wintered?" is the condition of the feed supply?

In a word "How About Dairying in 1912? These questions will be answered so far as

'tis humanly possible, April 4.

Tis humanly possible, April 4.

The purpose of our Great Dairy Annual, out April 4th is to give these answers from the recognised leading authorities in a position to grows where our three positions of the position of the



ers Talk Politics with

The "Big Interests" do their Talking with the Farmers' Member

Experience with a Grade Sire

Malcolm H. Gardiner, Delevan, Wis In Farm and Dair; of February 29 I made some remarks on the value of the official tests, and indeed any kind of tests, to the plain farmer-dairyman of tests, to the plain farmer-dairyman in patching up those holes in his in-tellect that allow the bulk of the profit he might get from his work to slip away and escape his grasp, and I in-timated that the only way to successimated that the only way to successful, money-making dairy farming was through a selective process and the grading up with pure bred dairy blood. A man may argue that with the aid of some system of testing he has discovered and got rid of all the cows in the herd that fell below the herd average in production, he can by saving the heifer calves from the resaving the heifer calves from the re-maining cows soon have a herd as good as the best; but if he tries it without the use of a bull with fixed dairy qualities he would be apt to meet with sore disappointment. It know, for I have travelled that path myself, and found it pretty thoroughly peset with thorne

In looking backward men do not as a rule speak of their failures; they prefer to dwell on their successes. My life has been what men call successful but it has been so because I have kept but it has been so because I have kept a sharp lookout for my own nistakes and have never been pigheaded in pursuing what I felt to be a wrong course. The man who happens to get hold of the hot end of the poker and then holds on shows ground then holds on shows good judgment. In the hope that it will serve as a warning to such that it will serve as a warning to such men as want to improve their dairy herds but think they can best do it by the use of grade or cross-bred bulls, I am going to tell of one of my own early mistakes

MY OWN EXPERIENCE When as a young man, urged on by ambition I overtaxed my strength and suddenly found myself with shattered health, I turned to the land and outheain, I turned to the land and out-door exercise as the only means for recovery. I knew little or nothing of good farming, but read everything I could get hold of, and tried to sort out that which seemed to be reason out that which seemed to be reasonable and to fit my circumstances. The farm was a grain farm, heavily mortgaged and showing little profit. I saw that it must be changed into a stock farm, and chose dairy farming, stocking with the best cows and heif-ers of common blood I could pick up paying 25 per cent, more than the

know that the bull was such an important factor in a dairy herd, and I had spent all the money I could raise had spent all the money I could raise for the cows. I had read about the black-and-white Dutch cattle that were just beginning to appear in the Middle West, and had heard of the folly tof a man about 10 miles from me who had about 18 months before paid \$8.50 for a yearing bull; but while I in thought the price beyond reason, as Hand also leaves land in better the price beyond reason, as Hand Co., Ont.

far as I could learn the breed was just what we needed

MY FIRST MISTARE A neighbor of this man with a herd largely of Short-horn blood had bred his best cow to the pure bred Holstein bull, and the cow had a fine bull calf. buil, and the cow had a fine buil calf. A neighbor of mine proposed that we buy this calf in partnership, and as the dam was certainly a fine dairy buy this call in partnership, and as the dam was certainly a fine dairy cow I agreed and we bought the calf for \$40. He was certainly as fine a Holstein (?) calf as one would wish to see, becoming as he grew much more attractive than his sire, and I was very proud of him—for a time. In due time his first calves were dropped, nice calves all of them, and nearly one half showing the black-and-white half showing the black-and-white markings; and the cows were again bred to him. My neighbor was much pleased, but I had been reading pleased, but I had been reading, studying and thinking during the 18 months and had begun to fear I had made a mistake.

made a mistage.

I went to my neighbor, told him my conclusions, and proposed that we sell the bull and buy a pure bred animal in his place; but he assured me that in his place; but he assured me that he was satisfied with the animal, and quickly accepted the price I made on a give or take basis for my half interest. I have not the space to tell here of my purchase of a pure bred bull but will go on with my story. In time the tweether the man and the my story. In time the tweether the man and the man bull but will go on with my story. In time the two crops of heifer calves came into milk; but in no case did 1 find them better dairy animals than their dams at like ages, while in most cases they were inferior, and my neighbor's experience was the same, only he had four crops of calves to my two. He sold the bull for beef at con-siderably above \$100 and had no us-for any black-and-white animal from for any black-and-white animal from siderably above \$100 and had no use for any black-and-white animal from that time on. I got rid of the heifers as fast as possible; but I lost two years of time and no small amount of money because of my ignorance of the laws of heredity.

WHY WE WERE WRONG

Here was our mistake. Because his dam was a good dairy cow individualdam was a good dairy cow individually, and because he had the best of dairy blood on his sire's side, we expected the get of this bull to show high dairy quality; entirely failing to consider that we were expecting the one fourth of Holstein blood in the progeny to dominate the other three fourths of largely non-dairy blood tourths of largely non-dairy blood. The tail cannot was the dog. My friend showed the courage of his convictions. Holsteins were no good, and he showed his grit by keeping hold of the hot end of the poker for 28 years. But two years ago he more than survised we have the same than the same th by Dayling we market price.

They were a good lot, largely of the hot end of the poker for 28 years. Short-horn blood but good milkers for But two years ago he more than surther the kind, and I wanted to improve the pired me by coming to consult me herd as a dairy herd. I did not then the herd as a dairy herd. I did not then the bull was such an important the bull was such an important the property of the poker for 28 years. The short was a such as a s

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