

You Can Afford One of These Really Remarkable Bargains in PIANOS AND PLAYER-PIANOS

Unusually easy terms arranged on any of these instruments. Just a few dollars cash and a few dollars a month. Drop in and examine them anyway, or write—enclosing coupon.

**Ye Olde Firme
Heintzman & Co., Limited**

Make This the Finest Christmas Your Family Ever Had

Here is your chance to get that player-piano you always wanted at a price you can afford to pay.

CECILIAN player-piano, dark mahogany case, colonial design, has long over-strung scale, 7-1-3 octave keyboard. This instrument plays 88-note music and has up-to-date player equipment, the tone is rich and sonorous, and is very easy to operate. The original price was \$700. We now offer this player-piano as a special Christmas bargain at..... **\$450**

PIANISTA, New York, 88-note player-piano, mission oak case, has full metal frame, long over-strung scale, is equipped with automatic tracker, five-point motor and other modern player devices, and is practically a new piano. The tone is very sweet and the instrument is very easy to operate. On account of its size, this player-piano would be suitable for use in an apartment, den or living-room. Original price \$500. Special bargain price..... **\$465**

LINDENBURG, 88-note player-piano, handsome mission oak case, cabinet grand upright style. Is equipped with five-point motor, automatic music tracker, metro-style finger, etc., and is right up to date in every way. This instrument has been carefully gone over by our own player experts and is just like new. Has an elegant tone. Original price \$700. Special Christmas bargain price..... **\$485**

MOZART 88-note player-piano, handsome mahogany case, plain colonial design, has full metal frame with over-strung scale, 7-1-3 octave keyboard, 3 pedals. Is equipped with five-point motor, automatic music tracker, metro-style finger. This instrument has been very lightly used and will give splendid satisfaction. Regular price \$850. Special bargain price..... **\$490**

AUTOPIANO, New York, 88-note player-piano, dark mahogany case, piano design. This is a new instrument, equipped with five-point motor, automatic tracker, metro-style finger and other up-to-date player equipment. The tone is very rich and sonorous, and the instrument has only been used for a few months for demonstration purposes in our warehouse. Original price \$850. Special Christmas bargain price..... **\$495**

AUTOPIANO, New York, 88-note player, cabinet grand upright style, handsome turned oak case. This instrument is a little larger piano than the previous one, and has also been used for demonstration purposes.

\$10 Worth of Music and Bench Included with Each of the Above Player-Pianos.

Very Easy Terms Arranged on Any of These Instruments

HEINTZMAN HALL
193-195-197 Yonge St., Toronto

A \$200 Saving or More on Either of These Grands

The chance of a lifetime for musicians, teachers or students.

STEINWAY & SONS, New York, miniature grand piano, polished ebony case, plain design, has Steinway patent composite full metal frame, over-strung scale, 7-1-3 octave keyboard, 3 pedals, including patent sostenuto pedal. This is a magnificent instrument with an elegant tone and is just the kind of a grand piano that could be used in a music room. Original price \$850. Offered as a special Christmas bargain at..... **\$650**

STEINWAY & SONS, New York, parlor grand, polished case, plain design. This has the Steinway & Co. patent composite full metal frame, heavily braced, copper wound strings in lower bass, 7-octave keyboard, 3 pedals, including patent sostenuto pedal. This piano is in perfect order, having been carefully overhauled in our own factory, and is just as good as when new. The tone is rich and sonorous, and this grand piano would suit a musician, student or teacher. Original price \$900. Special bargain price..... **\$685**

In our warehouses, the tone is very rich, and this instrument will give the best of satisfaction. Original price \$700. Now offered as a special Christmas bargain at..... **\$550**

HEINTZMAN & CO. player-piano, handsome mahogany case, Corinthian design, has Heintzman & Co. full grand scale with patent metal bridge, and is equipped with Heintzman & Co. patent aluminum player action. This is the largest upright piano we manufacture, and is thoroughly up to date in every way; very easy to operate. Original price \$850. Special Christmas bargain price..... **\$625**

HEINTZMAN & CO. 88-note player-piano, handsome mission oak case, piano design. This instrument is also equipped with the Heintzman & Co. patent aluminum player action, while the tone is very rich, and this offers a splendid opportunity for someone to put in a high-grade player-piano suitable for a music room at a very low figure. Regular price \$850. Special bargain price..... **\$650**

CUT OUT THIS COUPON
Heintzman & Co., Limited.
Please send me at once list of bargains in..... I saw your ad. in The World, December 17.
Name.....
Address.....

NOVEMBER'S EXPORTS NINEY-TWO MILLIONS

High - Water Mark Reached
Double That of Same Month
Last Year

INCREASE ALL ROUND

Thirteen Million Dollars' Worth of Manufactured Goods Shipped Out.

By a Staff Correspondent.
OTTAWA, Dec. 16.—Canadian domestic exports for the month of November last, reached the high water mark with a total of \$92,000,000, being double that of November, 1914; while the imports for November last were \$40,000,000. This is the outstanding feature in the trade report issued today by the Hon. J. D. Reid, minister of customs. The exports of \$92,000,000 are made up principally of agricultural products, \$54,000,000; of manufactured goods, \$18,000,000; of animals and meats, \$12,000,000; of minerals, \$6,000,000; of lumber, etc., \$4,000,000; and fisheries, \$2,000,000. All these show a substantial increase over the corresponding month for 1914, agricultural products jumping from \$18,000,000 to \$54,000,000, manufactured goods from \$8,000,000 to \$18,000,000, and minerals from \$2,000,000 to \$6,000,000. The export of minerals is also exactly double that of November, 1914.

Increase in Free Goods.
The feature of the imports, totalling \$40,000,000, is the large increase in the value of free goods imported during November last, these totalling \$18,000,000, as against \$12,000,000 for November, 1914. The total trade of Canada for November just ended was \$132,000,000, as against \$128,000,000 for the corresponding month of 1914.

For the eight months of the present fiscal year, the total imports totalling \$363,000,000, as against \$766,000,000 for the corresponding eight months of 1914. Imports for the eight months of the present year were \$363,000,000, a decrease of \$20,000,000 for the corresponding period of 1914.

The domestic exports for the eight months of the present fiscal year were \$419,000,000, as against \$389,000,000 for the corresponding period of 1914. This is a most satisfactory trade statement in view of the present disturbed conditions.

EXTEND CO-OPERATION ADVICE TO COMMISSION

Suggestions Received to Promote Economic Development of Country

CREDITS FOR FARMERS

Reliable Statistics Relative to Agricultural Production Also Wanted.

By a Staff Reporter.
OTTAWA, Dec. 16.—Public bodies and individuals who have answered the inquiry of the economic and development commission for overseas service, say that the most important subjects for the commission to consider are:

1. Reliable statistics relative to agricultural production. This decision is due to the persistent demand for a system whereby producers may secure definite information not only as to the yields of their crops, but also as to the market prices of their products. The commission is also to consider the prevention of misrepresentation and market manipulation by interested parties.

2. Sound commercial and financial plan of long and short term credits for farmers. The application of government control to public markets, and other like utilities to safeguard the interests of both producers and consumers, possibly by means of a central bank, and the policy now in force in the case of co-operative warehouses.

3. The whole question of co-operation in connection with production, marketing, and consumption, and the advisability of securing simple and uniform regulations for the establishing and management of co-operative societies.

4. The question of settling the vacant lands of Canada, and the future policy respecting immigration and colonization in this connection. It is also suggested that the commission consider the suggestion that returns of Canadian and British soldiers be afforded an opportunity of settling on the land.

Hotelmen Will Serve Only Beer and Ale
Mayor Stiles Acts on Request of Military to Protect Soldiers.

Special to The Toronto World.
CORNWALL, Ont., Dec. 16.—Mayor Stiles has written to the officers of Cornwall at the request of Colonel Dawson, who is in command of the 14th Canadian Battalion, asking that the men be served with beer and ale only. The mayor says that it has been found by experience that such a regulation is in the interests of the service and also of the municipality.

Rev. J. D. Richardson has accepted a call to Empress Avenue Methodist Church, London, Ont. Rev. T. Wesley Cozens of London has been called to succeed Rev. Mr. Richardson as pastor of the Cornwall Methodist Church. Lieut.-Col. A. G. F. Macdonald has been appointed to the command of the 14th Battalion to be organized for overseas service in the united counties of Stormont, Dundas, and Glengarry. Major W. H. Macgregor has accepted the second in command. The headquarters of the new battalion will be in Cornwall.

OLD SONGS AND NEW.
A musical comedy, entitled "Old Songs and New" was given last night in the rooms of the Heliconian Club. The different numbers were given in costume, some changes were being worn. In addition to the members who took part, Douglas Stanbury, Dixon P. Wagner and Paul Stevens were on the program.

MAJOR BEATTIE GOES TO TORONTO.
COBBOURG, Dec. 16.—Major (Rev.) Wm. Beattie, pastor of St. Andrew's Presbyterian Church here, has been permanently appointed senior divisional chaplain of the second Canadian division at the front in France.

ITALIAN FORCES WILL HIT HARD IN BALKANS

Definite Announcement of Landing in Albania Cheers Entente Allies

BULGARS STILL HALT

But Sofia Intimates Pause at the Greek Border May Be Brief.

(Continued From Page 1).
Cecl, under secretary for foreign affairs, said in the house of commons today that the Anglo-French plan was to keep the central powers from that city, in accordance with the wishes of Greece.

Greek Officials Hopeful.
It is declared in Greek official circles here that for the time being, even a German incursion into Greek territory from Serbia is considered improbable, and it is believed to be certain that such a measure would not be taken until it was deemed to be unavoidable.

From Sofia, it is reported that recruits from occupied districts in Serbia have been invited to join the Bulgarian army. These, with soldiers chosen from men hitherto exempted and men 19 years of age, it is in these districts, are expected to produce a new force of 150,000.

The Bulgarian legation at Athens, according to Reuter despatch, has authorized the declaration that Bulgaria will postpone operations against the entente allies out of a desire to respect Greek neutrality.

Fight in Tara Defile.
Tonight's official statement from Vienna says: "Yesterday, southeast of Glibci, our troops repulsed the enemy into the Tara defile. Other Austro-Hungarian columns in heavy fighting captured the heights north of Bielojele and the ground half way between Rozaj and Serajevo. West of Ipek the enemy began to retreat toward Plava and Gusinje."

The number of prisoners mentioned yesterday has been increased to 9,000.

Greek-Bulgarian Neutral Zone.
A neutral zone extending two kilometers on each side of the frontier has been agreed upon between Greece and Bulgaria, according to an official announcement made at Sofia today.

"Bulgarian armies, by the capture of Monastir and Resna, having approached the Greek frontiers, the Bulgarian Government is desirous to avoid any possibility of accidents between advanced posts and Greek frontier guards posted in the Greek Government that a neutral zone be formed by the retreat of the troops on each side two kilometers from the frontier."

"Greece replied accepting, and the war minister ordered the Greek authorities to co-operate with Bulgarian officers for the formation of neutral zone."

A "Temporary" Halt.
However, another official statement issued at Sofia speaks of Bulgarian troops having "temporarily stopped at the Greek frontier their pursuit of the enemy," thus hinting at the possibility of Bulgarian crossing into Greece.

A division of the Serbian armies, escorting 15,000 Austrian prisoners of war, has arrived at the town of Elbasan in Albania, according to a despatch from Janina, Albania, to the Havas News Agency of Paris. The Serbian officers and soldiers are now discouraged, the despatch adds, and all declare they are ready and eager to resume the struggle.

According to information from a reliable source, says the correspondent at Salonika of the Havas News Agency of Paris, 60,000 German troops are now at Givelli. Other German troops are reported to be descending the Vardar dovo-Dobro road toward the Greek frontier. The railroad station at Doiran, the correspondent says, has been occupied by Greek troops.

The Havas correspondent at Athens quotes The Journal of Embros as saying that the British military authorities regard it as likely that military operations will be suspended for some time at the Greek frontier, the Germans not having sufficient forces to pursue the entente allied troops. The German and Bulgarian forces which were at Monastir, the newspaper adds, have left in the direction of Givelli, leaving only a detachment of Bulgarian cavalry behind to maintain order.

Restored Arms to Serbia.
A despatch from Athens, dated Dec. 15, and received today by the Havas News Agency, says: "Several groups of Serbian soldiers after the retreat from Monastir were disarmed by Greek troops that entered Serbia and it is stated that this was done through a misinterpretation of instructions given by the minister of war."

"After a complaint had been made by the ministers of the entente powers, the Greek Government ordered the arms returned to the Serbian soldiers and gave instructions to the troops at the frontier to avoid a recurrence of the incident."

Bridge Offered Greece.
The correspondent of The Morning post states, on the authority of the Bulgarian minister at Athens, as quoted in a published interview, that Givelli and Doiran, southern Serbia, both of which are in the hands of the Teuton allies, will be surrendered to Greece. He says nothing about Monastir, however.

A wireless despatch from Berlin quotes The Pester Lloyd, of Budapest, as declaring that it has reliable reports to the effect that the Russians are removing from the Bessarabian frontier the greater part of the troops which were stationed there.

Telegraphic communication between Russia and Roumania has been stopped according to advices to the newspapers.

ANOTHER BIG INCREASE IN EARNINGS OF C.N.R.
C. N. R. earnings for the week ended Dec. 14 were \$923,700, showing the big increase of \$295,900. From October 1 to date, earnings are \$5,865,900, an increase of \$3,153,700.

ONLY ONE CASE.
There is only one case to be heard today on the list of the second divisional appellate court at Osgoode Hall. That is Ewartz v. Williams. The case will be heard by Justice Middleton.



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\$20 Cash and \$10 Monthly
for this New Model of the Famous

EDISON

Diamond-Disc Phonograph
(No Needles to Change)

Musicians, critics, music-lovers the country over are agreed that Edison's new Diamond Disc has made the "talking machine" a thing of the past. It is a musical instrument of untold possibilities. It literally and truly

Re-Creates the Human Voice

or any instrument. It is music—the real music you love. The superiority of the Edison Disc lies in the Recording Processes that record the minutest sound waves—the Diamond Reproducer that brings out the music—and the Non-wearable records that hold it indelibly.

Prices, \$137.50 to \$615.

Edison Diamond-Disc Records for Christmas

(All double-sided)

Christmas Symphony—Uncle Fritz and the Children's Orchestra, Choral, Edna Bailey.
Children's Toy Instruments, Len Spencer and Children's Orchestra.
Darky Dance, Laurendeau, New York Military Band.

Night Before Christmas, Moore, Edna Bailey.
Dat's What I Calls Music, Reading, Edna Bailey.
On the Royal David's City, Gauntlett, the Carol Singers.

Angels From the Realm of Glory, Smart, the Carol Singers.
It Came Upon the Midnight Clear, Sixty Thousand Germans at Givelli.
Hallelujah Chorus—Messiah, Handel, Soder's Band.

O Come, All Ye Faithful (Adagio Fideles), Reading, Soder's Band.
O Come, All Ye Faithful, Reading, Soder's Band.
Hark! The Herald Angels Sing, Mendelssohn, Metropolitan Quartet.

Birthday of a King, Neldinger, Baritone, Thomas Chalmers and Chorus.
Ring Out the Bells for Christmas, Williams, Metropolitan Quartet.

Open Evenings until Christmas
THE WILLIAMS & SONS CO.
R.S. MUSICAL INSTRUMENTS OF QUALITY LIMITED.

HAMILTON 21 King Street East
TORONTO 145 Yonge Street

TURNER TO RETAIN JOB HAS NOT QUIT OFFICE

B. C. Agent-General Expects to Make Deal With Sir Richard McBride.

Canadian Associated Press Cable.
LONDON, Dec. 16.—Cables from Canada announce that Sir Richard McBride, premier of British Columbia, has resigned office in order to take up the post of agent-general in London. Hon. J. H. Turner, seen today, said that he had a cable from Sir Richard McBride announcing Sir Richard's resignation and intimating that he would arrive in London at the latter end of January. The late premier and himself, Mr. Turner added, would be likely to come to some arrangement concerning the agent-generalship. Mr. Turner mentioned that his own appointment was by act of parliament for life.

SWITCHMEN'S STRIKE IN CHICAGO.
Regarding the strike of the switchmen on the Belt Railway of Chicago, which is one of the connecting links between eastern and western lines, we are informed that this will not seriously affect traffic from eastern Canada, especially the Grand Trunk Railway, who are in a position to divert their traffic to western States, Canadian northwest and British Columbia, in Grand Haven car ferry and Milwaukee. There is no disturbance at the latter point.

HELPING THE NEEDY.
During the winter months the missionaries of the Toronto City Mission are constantly finding worthy and helpless families, which through sickness, want of work or other causes are unable to secure even the bare necessities of life, and have ever been ready to help them in their extremity.

At Christmas the mission has provided such families with material for a good Christmas dinner, to be prepared by themselves and enjoyed in the privacy of their own homes. Every care is taken to avoid overstepping.

BRANTFORD SOLDIER WOUNDED IN BATTLE

Pte. Charles Joseph Ackers Admitted to Canadian Stationary Hospital No. 2.

Special to The Toronto World.
BRANTFORD, Dec. 16.—Hugh Edwards, who has joined the 125th Battalion, is the third son of L. E. Edwards of Woodstock, to enlist. Mr. Edwards' eldest son is engaged in making munitions.

A telegram from the militia department this morning informed Mrs. W. S. Ackers, 88 Ontario street, that her son, Pte. Charles Joseph Ackers, 16th Battalion, had been wounded by a gunshot in the left arm and was admitted to No. 2 Canadian Stationary Hospital, Dec. 2. Pte. Ackers has been away from Brantford four years. He enlisted in Winnipeg with the 43rd Cameron Highlanders, and at Shorncliffe he was transferred to the 16th Battalion.

FIFTEEN MORE RECRUITS SECURED AT ELMIRA

Recruiting League is Organized Following Public Meeting to Conduct Campaign.

ELMIRA, Ont., Dec. 16.—Following the recent recruiting rally, at which W. G. Weichel, M.P., Col. Lochhead and Mr. Martin gave addresses, 15 more have just enlisted from Elmira, and a recruiting league has been organized with the following officers and convenors: President, A. Werner; vice-president, A. Edwards; secretary-treasurer, W. L. Bailey; finance, G. L. Ziesler; publicity, H. Weichel; recruiting, W. Staunmuller; speaker, L. Weber; transportation, G. Auman. It is expected that Elmira's quota to the 11th Battalion will now be steadily increased.

RED CROSS FUNDS.

Treasurer of Toronto Branch of Society Acknowledges Contributions.

J. J. Gibson, treasurer of the Toronto branch of the Red Cross Society, wishes to acknowledge the following contributions: \$10.00, the proceeds of a children's bazaar held at the home of Mrs. H. R. Turner, 14 Cluny crescent; \$10.44, constituting 50 per cent of the net receipts of a bazaar held under the auspices of the Society for the Prevention of Cruelty to Animals. In addition \$31.50 has been received from Mrs. James McDougall, 210 Poplar Plains-road, and \$145 from Miss Iva Roundell, 246 Indian road, in both cases as the result of Red Cross bazaars.

MAJOR BEATTIE GOES TO TORONTO.

COBBOURG, Dec. 16.—Major (Rev.) Wm. Beattie, pastor of St. Andrew's Presbyterian Church here, has been permanently appointed senior divisional chaplain of the second Canadian division at the front in France.

VETERAN MINISTER DIES HAD FOUGHT FOR SOUTH

Rev. Samuel G. Duff Among the First to Enlist for Ill-Starred Confederacy.

Special to The Toronto World.
ST. CATHARINES, Ont., Dec. 16.—Rev. Samuel G. Duff, 76, is dead at the residence of his son-in-law, George Hoare, Thorold. He was born in Washington County, Virginia, Nov. 2, 1839, and he was ordained to the ministry in the Baptist Church Jan. 9, 1867, having been licensed some months previously. He enlisted in the first company that left Washington County in 1861 and served through the civil war in the Confederate army. He went to Illinois in 1866 and to Canada in 1902. He is survived by a wife and two daughters, two brothers and one sister. He will be interred at Greenville, Ill.

GREEK NEGOTIATIONS QUITE SATISFACTORY

Possibility That Bulgars Will Cross Border Regarded as Excluded.

LONDON, Dec. 16.—"King Constantine, the slightly indisposed, received Premier Skouloudis yesterday in his bedroom, and conferred on the external situation which, it is announced from official sources, is progressing normally, says Reuter's correspondent at Athens. "The progress of negotiations between Greece and the allies is regarded in military circles as quite satisfactory. At the same time the negotiations with the central powers, directed against the possibility of a Bulgarian incursion, are going on so well that the highest optimism prevails in authoritative circles, and the possibility that the Bulgarians will cross the frontier is regarded as having been excluded."

MOTHER AND BABY STARVATION VICTIMS

Husband of Woman Recently Enlisted—Full Investigation is Ordered.

LONDON, Ont., Dec. 16.—Mrs. Mary Williamson, aged 30, was found today with her newborn babe, half starved and nearly frozen in a little room in a tenement house, and died soon after being taken to hospital. The baby died also. Three other small children have been taken to the Children's Hospital, and the mother is in an indescribably filthy condition. The woman's husband left her recently to enlist with a battery now training for overseas service at Guelph. Full investigation has been ordered and the house closed by the board of health.

VERA KNOX ALLEN IN PIANO RECITAL

Talented Pupil of Paul Wells Made Her Debut at Conservatory of Music.

Special to The Toronto World.
MISS VERA KNOX ALLEN, pupil of Paul Wells, made her debut in piano recital last evening at the Toronto Conservatory, and was greeted with such success as Miss Allen on this occasion. As though only a girl of 18 years, she played a long and delightful program, that would have been a severe test for a much older and more experienced performer. The program opened with a clear and delightful performance of two little pieces by Bech. These were followed by a Chopin Scherzo and Beethoven's Sonata, op. 26. The Marche "Funere" from this work was played with real bigness of tone and breadth of musical conception. Especially delightful in rhythm and effect was her performance of a D'Albert "Gavotte and Musette." The program closed with a group of three Liszt pieces brilliantly played.

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