

THE SINGLE EUROPEAN CURRENCY (THE "EURO")

15. Before doing this survey, were you aware of the plan to adopt a single European currency (the "euro"), as specified in the Maastricht Treaty? Yes No
 - if no, go to end of survey.

16. Which of the 15 European Union member countries do you expect will be part of the first wave of countries to adopt the "Euro"?

Please circle either "all EU countries", or select individual EU countries:

all countries

- | | | | | |
|------------|---------|---------|----------------|---------|
| Germany | France | Belgium | Netherlands | Finland |
| Luxembourg | Denmark | Italy | Spain | Greece |
| Portugal | Ireland | Sweden | United Kingdom | Austria |

17. Which of the 15 European Union member countries do you expect will eventually become part of the single currency area (including those countries circled in Q16) in Europe?

Please circle either "all EU countries", or select individual EU countries:

all EU countries

- | | | | | |
|------------|---------|---------|----------------|---------|
| Germany | France | Belgium | Netherlands | Finland |
| Luxembourg | Denmark | Italy | Spain | Greece |
| Portugal | Ireland | Sweden | United Kingdom | Austria |

18. On a scale from 1 to 5, do you think that the introduction of the euro in the European Union will have an impact on Canadian trade and investment in Europe?

Please circle the appropriate number -

- | | | | | | | |
|-------------|---|---|------------|---|---|--------------------------------|
| [No impact] | 1 | 2 | 3 | 4 | 5 | [Large and significant impact] |
| | | | [Moderate] | | | |

19. What impact do you think that the introduction of the euro will have on Canadian trade and investment in Europe, if any?

YOUR BUSINESS AND THE INTRODUCTION OF THE EURO

20. Do you plan to use the "euro" for any part of your European business with clients?

Yes No - if no, please go to end of survey

21. On a scale of 1 to 5, how prepared do you feel your business is for dealing with the introduction of the "euro"?

- | | | | | | | |
|----------------|---|---|---|---|---|-----------------|
| [Not prepared] | 1 | 2 | 3 | 4 | 5 | [Very prepared] |
|----------------|---|---|---|---|---|-----------------|