



# Table of Contents

<b>A wealth of opportunities</b>	<b>1</b>
A member of the world community Germany, an economic giant Behind statistics: an analysis of German imports Opportunities for services A difficult market: reality check	
<b>Strategic considerations</b>	<b>5</b>
Market intelligence and information German base, European and world market place Science and Technology Strategic alliances Investment promotion	
<b>Leading sectors</b>	<b>9</b>
Agriculture, food and fisheries Construction and forest products Environmental equipment and services Information technologies <i>Hard/Software</i> <i>Telecommunications</i> Machinery <i>Industrial machinery</i> <i>Farm equipment</i> Tourism Transportation <i>Automotive</i> <i>Aerospace</i>	
<b>Contacts and addresses</b>	<b>24</b>