

REPORT 4
87/09/25

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 610-SAN FRANCISCO

005-COMM. & INFORM. EQP. & SERV
UNITED STATES OF AMERICA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ELECTRO OPTIC PRESENTATION.

ANTICIPATED RESULTS:

IN COOPERATION WITH LOS ANGELES, POST WILL BE
PROVIDING SALES, TECHNOLOGY TRANSFER OPPOR-
TUNITY FOR CANADIAN COMPANIES IN CALIFORNIA.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 A. XIQS SYSTEMS CORP. DEMO AT CONGEN.
B. WATERLOO MICROSYSTEMS DEMO AT CONGEN.

QUARTERLY RESULTS REPORTED:

A. 4 MAJOR FIRMS RECEIVED COMPLETE DEMO AND
EXPRESSED INTEREST.
B. US DEPT. OF HEALTH AND HUMAN RESOURCES
DECIDED TO PURCHASE PRODUCT ON PILOT PROJECT
BASIS.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----