

Export and Investment Promotion Planning System

88/89 Sector/Sub-Sector Highlights
Submitted by Posts by Region

Region: MIDDLE EAST

Mission: 348 KUWAIT

Market: 311 KUWAIT

Sector: 009 FOREST PRODUCTS, EQUIP, SERVICES

Subsector: 094 PULP AND PAPER PRODUCTS

Statistical Data On Sector/sub-sector	Next Year (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import) \$	350.00M	\$ 300.00M	\$ 175.00M	\$ 250.00M
Canadian Exports \$	0.00M	\$ 0.00M	\$ 0.00M	\$ 0.00M
Canadian Share of Import Market	0.30%	0.30%	0.40%	0.40%

Major Competing Countries

Market Share

i) 504 FINLAND	006 %
ii) 620 EUROPE	040 %
iii) 507 SWEDEN	006 %
iv) 068 CHILE	010 %
v) 265 JAPAN	004 %
vi) 344 MALAYSIA	000 %

Cumulative 3 year export potential for CDN products
in this Sector/Subsector: 15-30 \$M

Current status of Canadian exports:

Products/services for which there are
good market prospects

Current Total Imports

	In Canadian \$
i) NEWSPRINT	\$ 20.00 M
ii) KRAFT	\$ 10.00 M
iii) SANITARY PAPERS	\$ 20.00 M
iv) CONTAINERBOARD	\$ 20.00 M
v) FINE PAPER	\$ 10.00 M
vi) BUSINESS FORMS	\$ 4.00 M
vii) BOND PAPER	\$ 15.00 M
viii) SPECIALTY PAPERS	\$ 5.00 M

Projects or portion of projects which are still in the planning
stage and for which Canadian companies might have reasonable prospects.

- i) Project Name: ONGOING PURCHASES
Approximate Value: \$ M
Financing Source:
For further info. please contact: