

EMPLOYMENT OF OUR HUMAN RESOURCES ARE ALL MATTERS THAT MUST BE ADDRESSED ON THEIR OWN MERITS AND IN THE CONTEXT OF A TOTAL ECONOMIC POLICY. BUT I DO THINK THAT TRADE LIBERALIZATION MUST FORM PART OF SUCH A POLICY, AND THAT A SUCCESSFUL TRADE NEGOTIATION CAN BE AN IMPORTANT ELEMENT IN FACILITATING ONGOING ADJUSTMENT, AND CONTRIBUTING TO HIGHER PRODUCTIVITY.

THIS WILL BE THE FIRST ROUND OF MTN NEGOTIATIONS IN WHICH WE SHALL BE GRAPPLING NOT JUST WITH TARIFFS ON INDUSTRIAL GOODS, BUT WITH THE WHOLE RANGE OF TARIFF AND NON-TARIFF BARRIERS TO TRADE IN BOTH AGRICULTURE AND INDUSTRIAL PRODUCTS. OUR PATTERN OF TRADE IS SUCH THAT A SIMPLE FORMULA CUT IN TARIFFS WILL NOT YIELD US THE RECIPROCITY WHICH WE MUST OBTAIN. ON TARIFFS, OUR AIM IS TO OBTAIN AN OVERALL TARIFF PLAN WHICH, AMONG OTHER THINGS, WILL ACCOMMODATE CANADA'S SECTORAL OBJECTIVES, INCLUDING THE DE-ESCALATION OF FOREIGN TARIFFS TO PERMIT MORE UPGRADING OF RESOURCE MATERIALS AND AGRICULTURAL PRODUCTS IN CANADA. WE WILL ALSO WISH TO ENSURE THAT THE PLAN PROVIDES ADEQUATE SCOPE FOR THE ELIMINATION OF MANY LOW TARIFFS WHICH ARE OF KEY IMPORTANCE TO OUR EXPORT POSSIBILITIES. WE SHALL BE SEEKING GREATER ACCESS FOR CANADIAN AGRICULTURAL PRODUCTS IN FOREIGN MARKETS, AND WHILE NEGOTIATIONS IN THIS AREA MAY FOLLOW SOMEWHAT DIFFERENT PROCEDURES THAN THOSE FOR INDUSTRIAL PRODUCTS, WE SHALL WISH TO SEE THE AGRICULTURAL NEGOTIATIONS, AND THOSE ON NTB'S, PROGRESS IN PARALLEL WITH THOSE ON INDUSTRIAL GOODS. IN THE AREA OF NTB'S, WE SHALL CONTINUE TO PRESS FOR MEANINGFUL NEW OR IMPROVED RULES ON SUCH ISSUES AS PRODUCT STANDARDS, GOVERNMENT PURCHASING POLICIES, SUBSIDIES AND COUNTERVAILING DUTIES, AND FAIR AND EFFECTIVE CODE ON SAFEGUARD ACTIONS.