

Trade Notes.

J. A. Shaw, druggist, Windsor, N.S., is dead.

Dr. Gear has purchased the drug stock of G. A. Small, Erin, Ont.

G. A. Gamsby, druggist, Gananoque, Ont., has made an assignment.

W. B. Fullerton, druggist, Gananoque, Ont., is offering to compromise.

G. N. Babcock, Drayton, Ont., has sold his drug business to R. Henderson.

Dr. W. L. Smith, Cove Barrington, N.S., is offering his business for sale.

G. W. Hulbert has purchased the drug business of S. L. Howe, Thornbury, Ont.

L. E. Bolster has purchased the drug business of R. C. Ward, Sturgeon Falls, Ont.

Walker & Co. (Ellen A. Walker) have opened a new drug store at New Glasgow, N.S.

G. N. Petrie has purchased the drug business of R. C. Houston, Avenue road, Toronto, Ont.

H. Turner, druggist, 287 Gerrard east, Toronto, has been closed under chattel mortgage.

A. Trotter, of Trotter & Co., Windsor, Ont., has taken to himself a wife, and we wish Mr. and Mrs. T. every happiness.

Dr. Brunskill, formerly of Walkerton, Ont., has purchased the drug business of W. Colcleugh, Mount Forest, Ont.

C. E. Borden has entered into partnership with H. H. Cochran, druggist, of Canning, N.S. Firm name is Borden & Co.

W. W. Macdonald, O'Leary, P.E.I., has sold his drug business to Turner & Barclay (H. W. Turner and James Barclay).

J. L. White, lately with Langley & Henderson Bros., Victoria, B.C., is about starting a drug store in the West Kootenay district.

The annual minor examinations of the Manitoba Pharmaceutical Association will be held in Winnipeg, December 14th, 15th, and 16th.

C. A. Nelson, druggist, doing business under the name of Laviolette & Nelson, Notre Dame street, Montreal, has made an assignment; liabilities about \$12,000.

Runyons & Butler are opening a department store in London, Ont., and G. A. Peaker, formerly in business on Spadina avenue, Toronto, will take charge of the drug department.

Dr. R. O. Snider has removed his drug business from 69 King street west, Toronto, to three doors west of his old stand, and now has a very pretty store on the corner of Leader lane and King street.

R. Ferrah, of Galt, and H. J. Cant, formerly of Plainfield, N.J., have purchased the drug business of the late W. G. Smith, Guelph, Ont. The business will be carried on under the firm name of Cant & Co.

The veteran druggist of Petrolia, Mr. Geo. Denham, has built a fine store and dwelling on the site of his old building, and when finished will have one of the most modern, up-to-date drug stores in Western Ontario.

David Watson, jr., son of Mr. D. Watson, of Kerry, Watson & Co., Montreal, was tendered a complimentary dinner by his friends on the eve of his approaching marriage. The dinner was held in the club room of the Windsor Hotel.

E. W. Cameron has purchased the business of Dr. Higinbotham, Brantford, Ont. It requires some nerve to take hold of a business in Brantford, where Carter's liver pills have been sold at five cents a box, and other goods in proportion.

Nova Scotia Notes.

Dr. S. N. Miller, of Middlesex, has been improving his store, and intends that it shall be second to none in the Valley.

Mr. Martin, for so many years with C. E. Borden, has purchased the stock of Mr. Starr Eaton, of Canning, and proposes conducting a store there. Mr. H. H. Cochran, nephew of Mr. C. E. Borden, has been taken into the firm, and they are now doing business under the name of Borden & Co.

J. A. Shaw, one of the oldest and most respected residents of Windsor, and one of the senior druggists of Nova Scotia, died very suddenly a few days ago. Mr. Shaw was largely interested in shipping, and also held a very large life insurance. He was rated among Windsor's wealthy men. He will be much missed from his accustomed place.

Tupper Foster has closed his business in Canso, and with his brother, W. T. Foster, has opened business in Antigonish under the name of Foster Bros. These gentlemen, being well and favorably known in Antigonish, start under promising conditions.

Dr. William McKay, of Reserve Mines, C.B., is about opening a pharmacy at Old Bridgeport.

Mr. James Burns, who has been quite ill for some months, has now recovered, and is at his usual place.

Mr. R. D. Stiles, of Pictou, made a flying visit to Halifax one day last week.

Mr. J. H. Angwin, of Brown & Webb, who has been seriously ill for some months, is recovering, and able to be at his office a part of the day. We hope soon to see Mr. Angwin in his usual health. Mr. J. Godfrey Smith has been seriously indisposed for some time, but is now about again.

Mr. Frank C. Simson, of Simson Bros. & Co., met with a painful accident a few weeks ago, slipping on a wet stair, and injuring his back, which confined him to the house for some time. Mr. Simson is a thorough believer in accidental insurance.

The regular meeting of the Nova Scotia Pharmaceutical Association was held on the 19th ultimo. Same was largely attended, and matters found to be in the usual flourishing condition. The executive are planning for a large attendance at the annual meeting in June, when they have the prospect of a visit from the genial Professor Remington, of the Philadelphia College of Pharmacy.

Correspondence.

The Editor does not hold himself responsible for the opinions of correspondents. Correspondents must in all cases send name and address, not necessarily for publication.

Mr. McCann and the Present Situation.

Editor CANADIAN DRUGGIST:

DEAR SIR,—I have never been enthusiastic over the methods employed by the O.S.R.D., as their president and ex-officers in Toronto know. Their policy was so unanimously endorsed by the trade generally that I thought it unwise to dissent, and so merely kept my mouth closed and attended to my own business. In the first place, I was opposed to the principle laid down in the agreement that the onus of maintaining the prices fell upon the retailer. In the second place, I thought it uncalled-for for the wholesale men to attempt to force the retail druggists to deal exclusively with them in exchange for their support. In the third place, viewing the agreement from a business standpoint, I look on it as being impracticable.

Now, speaking upon the first point, it may be that I rate the position of the retail druggist *too highly*. That is a matter of opinion upon which I trust we may agree to differ somewhat; but this is my view: The retail druggist, being personally acquainted with his customers—being in direct touch with the people in his vicinity, having the confidence of the majority who deal with him—possesses an influence in his locality a hundredfold greater than any patent medicine man or his remedy. Now, if this is sound logic, we have a start made. If this is true, what power is there to compel the druggist to introduce and keep in stock Blank's liver pills? There is no *law* to compel him, but our opponents say with a united clarion voice, "We'll advertise them and make you keep them. If you don't we'll put them into the grocery." These are the only clinching arguments that I have heard up to date.

Let us look at them. I venture that I voice your sentiments when I say that I never feared competition from a grocer handling medicine—like oil and water, the