

ESTABLISHED 1840.

# The H. A. Nelson & Sons Co.

LIMITED

WAREHOUSE and  
SAMPLE ROOM 59 to 63 St. Peter St.,  
MONTREAL.

ONTARIO  
SAMPLE ROOM 56 & 58 Front St. West,  
TORONTO.

...DIRECT IMPORTERS OF...

Fancy Goods, Dolls, Toys, Games, China & Glass Wares,  
Musical Instruments, Fine Presentation Goods,

&c., &c.

At the beginning of the Fall Season we desire to draw the attention of the trade of **Manitoba, the North West and British Columbia**, to our very complete and large stocks which have been selected with the greatest care from the leading manufacturing centres of the world for the ensuing season's trade.

Buying as we do, strictly for cash, direct from manufacturers or their agents in large quantities, we are enabled to show values which are unsurpassed by any other house in the Dominion.

We claim to be the largest dealers in our line of business in Canada. Merchants can entrust their orders to us with the utmost confidence that they will be executed with care and despatch.

To those who cannot be reached by our representative (Mr. Crone), or cannot visit Montreal or Toronto, we would suggest that they send us their orders by mail, and we will endeavor to fill them in such a manner as to give entire satisfaction.

Last year we had entrusted to us hundreds of orders for assorted cases of **Fancy Goods, Toys, &c.**, ranging from **\$10** to **\$500**, the selections being left entirely to ourselves and we believe in every instant we gave perfect satisfaction. Although, we would prefer customers to make their own selections when it is possible to do so. We shall at all times be pleased to give our services for this purpose and will make the selections with the most conscientious care.

We therefore invite dealers who have not the time or opportunity of personally inspecting our samples and who desire to lay in a stock of **Fancy Goods, Toys, &c.** for the Christmas Sales, to send their open orders to us stating the amount they desire to invest, and we will use our best efforts to please them.

Our Fall Illustrated Catalogue will be issued and mailed shortly, if not received by September 1st, we will be pleased to mail a copy to any dealer on application.

On the following pages are illustrations of some of our leading lines to which we invite your attention.

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